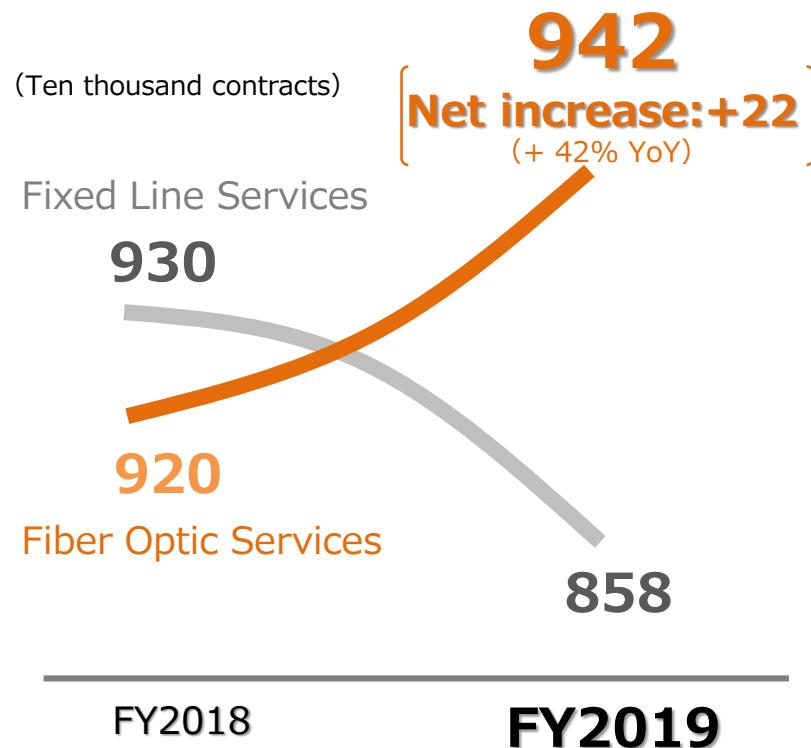
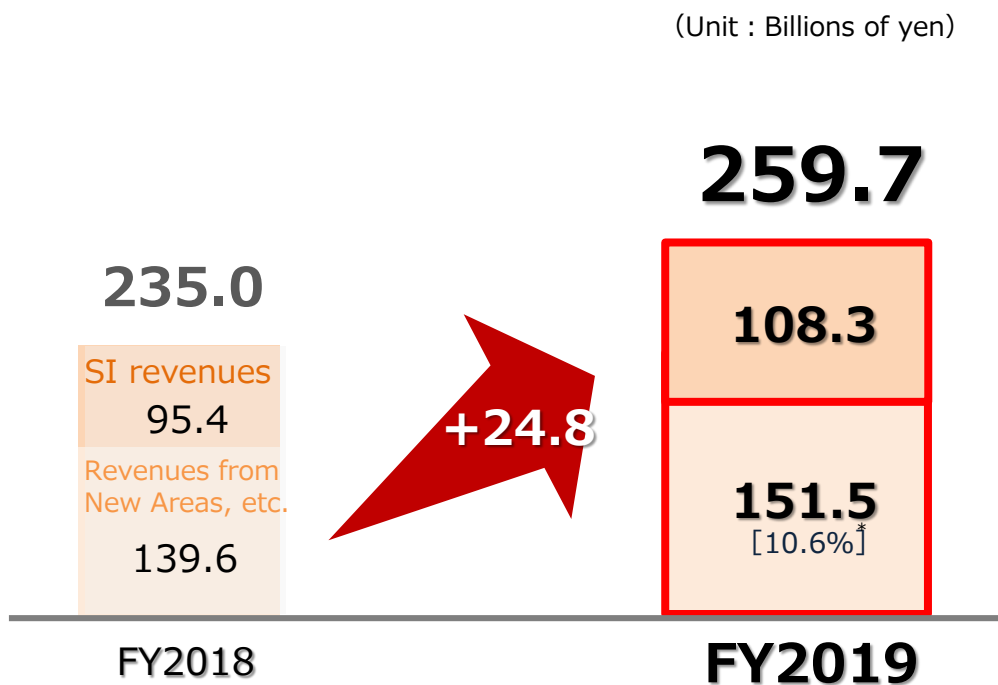


■ Revenues from SI·New Areas, etc.

- FY2019 revenues from SI services were over 100 billion yen
- Revenues from New Areas, etc. for FY2019 grew to over 10% of total operating revenues

■ Fiber Optic Services Contracts

- The number of fiber optic service contracts reached 9.42 million, exceeding the number of fixed line contracts



* [] Percentage of total operating revenue