

FY2018 Financial Results and FY2019 Forecast

- **FY2018 operating income was 118.3 billion yen** (an increase of 10.0 billion yen year-on-year)
- **FY2019 operating income is expected to increase 9.7 billion yen to 128.0 billion**
Operating revenues will steadily expand in growth areas such as SI and new areas

(Unit : Billions of yen, Ten thousand contracts)

	FY2017 Results	FY2018 Results	Year-on-year Change	FY2019 Forecast	Year-on-year Change
Operating Revenues	1,494.0	1,462.3	(31.7)	1,420.0	(42.3)
SI・New Areas, etc.*1	220.5	235.0	+14.4	250.0	+15.0
Operating Profit	119.4	118.3	(1.0)	128.0	+9.7
Profit Attributable to NTT West *2	80.0	80.7	+0.6	87.0	+6.3
Capital Investments	281.0	266.9	(14.1)	255.0	(11.9)
Fiber Optic Services Contracts	904	920	+16	940	+20

*1 Total figure of "System Integration Revenues" and "Other Operating Revenues".

*2 Represents profit attributable to NTT West (after deducting income attributable to non-controlling interests).