

FY2018 Forecast

		Unit	FY2017 Results	FY2018 Forecast	Year-on-Year Change
Operating Revenues	IFRS ^{※1} (Consolidated)	Billions of yen	1,494.0	1,454.0	(40.0)
Operating Income			119.4	110.0	(9.4)
Net Income ^{※2}			80.0	73.0	(7.0)
Capital Investments			281.0	270.0	(11.0)
Fiber Optic Services (Number of Contracts)	Fiber Optic Services	Ten thousand contracts	904	924	+20
	Hikari Collaboration		451	546	+95 ^{※3}

※1 FY2017 financial results calculated in accordance with IFRS have not been audited, and are provided for reference only. These figures are subject to change, pending results of the independent financial audit.

※2 Represents net income attributable to NTT West (after deducting income attributable to non-controlling interests).

※3 Figure includes 600,000 conversions from FLET'S Hikari to the Hikari Collaboration Model.