

# News Release

NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION

May 11, 2018

## FOR IMMEDIATE RELEASE

## Financial Results for the Fiscal Year Ended March 31, 2018

The financial results of Nippon Telegraph and Telephone West Corporation (NTT West) for the fiscal year ended March 31, 2018 are presented in the following attachments.

(Attachments)

- 1. Summary of Results for the Fiscal Year Ended March 31, 2018
- 2. Non-Consolidated Comparative Balance Sheets
- 3. Non-Consolidated Comparative Statements of Income
- 4. Non-Consolidated Statements of Changes in Shareholders' Equity and Other Net Assets
- 5. Business Results (Non-Consolidated Operating Revenues)
- 6. Non-Consolidated Comparative Statements of Cash Flows
- 7. Changes in Board of Directors

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#### 1. Summary of Results for the Fiscal Year Ended March 31, 2018

Information and communications services are expected to make significant contributions to invigorating and increasing the efficiency of social and economic activities, improving lifestyle convenience and vitalizing local economies through advances in the development of new technologies such as AI, Big Data, and IoT. Accordingly, the government and the private sector are working in partnership to achieve these goals.

Moreover, the information and telecommunications market is undergoing structural changes as a result of the shift to broadband and globalization, as well as the spread of smart devices and social media, leading to increasingly sophisticated and diversified needs and patterns of usage. There have also been changes in market structure, including an increase in the utilization of Big Data and IoT as well as an expansion of platform services and cloud services. Regional telecommunications markets are also undergoing significant changes due to competition between the providers of fiber-optic access-based line services and cable television-based broadband services, competition between the various services made available by faster mobile connections, the convergence of fixed and mobile services and of telecommunications and broadcasting, and the convergence of services through the use of a diverse range of wireless devices.

Within this challenging and dramatically changing business environment, NTT West strove to ensure its reliability and communality in telecommunications by, for example, promoting the smooth migration to IP-based networks and enhancing the fiber-optic access network that is the base of broadband services, while continuing to provide high-quality, stable universal services.

NTT West also aimed to realize a broadband network environment that enables customers to connect anytime, anywhere, and with anyone or anything, in comfort, safety, and with peace of mind, and to provide a wide range of services that match each customer's patterns of usage.

#### <1> Efforts to Promote Fiber-optic and IP services

NTT West worked to provide a more comfortable, safer, and more secure next generation network (NGN). NTT West was committed to expanding its services that make use of fiber-optic access lines, such as Hikari Denwa and video distribution services. NTT West also aimed to develop services for businesses, further deliver appropriate and fair provision of the Hikari Collaboration Model to various service providers, and promote sales through business alliances, while at the same time also improving on its services and quality.

For Hikari access services, with respect to the "Hikari Collaboration Model," the wholesale provision of "FLET'S Hikari" and other services to various service providers, NTT West worked to further expand its services by proactively cultivating new Hikari Collaboration providers while also engaging in support activities for existing Hikari Collaboration providers. As of the fiscal year ended March 31, 2018, the number of Hikari Collaboration providers exceeded 490, and the number of subscriptions exceeded 4.5 million.

In addition, NTT West worked to smoothly transition its customers from "B FLET'S (for Family 100 Type, Business Type, and Basic Type)" and "FLET'S Hikari Premium" to the high-performing

"FLET'S Hikari Next" in order to ensure that they are able to have a more comfortable internet experience.

For "FLET'S Hikari" services, NTT West made efforts to improve its membership program, "CLUB NTT-West," aimed at retaining its customers, by, among other things, providing a wider range of products for which membership program points can be redeemed.

As a result of these efforts, the number of subscriptions for Hikari access services as a whole exceeded 9.0 million as of the fiscal year ended March 31, 2018.

In the area of Wi-Fi services, NTT West worked to expand the coverage area of "Free Wi-Fi" in collaboration with local governments. As of March 31, 2018, more than 100 local governments in 30 different prefectures utilized the "Gotouchi Free Wi-Fi" service for tourist spots.

In addition, in September 2017, NTT West began to offer the "High-End Plan," which provides enhanced functionality for visitors, as part of its corporate Wi-Fi service "Smart Hikari Business Wi-Fi" plan.

### <2> Initiatives in the Solutions Business

NTT West continued to proactively offer alliances and solution proposals to companies and local governments, and has undertaken initiatives to deploy "Smart Hikari Solutions" to solve various social problems and satisfy regional customers' needs through the utilization of ICT.

With respect to alliances, NTT West provided an LPWA (low-power, wide area) network test environment to the city of Fukuoka and worked to create usage scenarios for the LPWA network. NTT West also conducted tests in Kyoto prefecture by utilizing LPWA networks with a variety of sensors to make industrial waste collection more efficient. In addition, NTT West also worked to create new businesses through trials of road diagnostic services that utilize AI to establish efficient road maintenance cycles in the city of Sakai, working with Kajima Corporation to create a safe working environment by conducting tests of worker safety support services that utilize vital data and location information, and other initiatives.

NTT West also works to expand its service offerings by, for example, launching "Security Omakase Plan," which offers comprehensive total support for cybersecurity measures, with an aim to resolve issues caused by cyberattacks and ransomware.

#### <3> Status of Business Operation Structure

With respect to NTT West's business operation structure, in order to further promote diversity in human resources and in other areas, the "Diversity Promotion Office" adopted the new role of promoting "Workplace Reform" in July 2017, and worked to create a company that is easy to work for and rewarding. Furthermore, from the perspective of clarifying its position as a group responsible for the further strengthening of CRM activities, the name of the "Marketing Department" was changed to "Sales Promotion Department."

In the area of disaster preparedness, when the heavy storms stuck northern Kyushu in July 2017, NTT West quickly established a wide-area support system which included various other regions, thereby

enabling the early recovery of services and the restoration of its facilities. Furthermore, NTT West worked to provide means of communication, such as establishing special public telephones and special public Wi-Fi, as well as providing disaster message dialing services (171) and disaster message boards (web 171), for customers to use to confirm their safety and for the communication of disaster information in afflicted areas.

In addition, NTT West entered into an "Agreement on the Installation and Usage of Special Public Telephones" with various local governments, and pre-installed special public telephones, in order to provide immediate means of communication to people who have been evacuated when evacuation centers are established after large-scale disasters occur in the future.

NTT West also implemented measures to prevent accidents involving its facilities, such as planned facility inspections and the planned elimination of unsafe equipment, such as through the removal of service wires and the replacement of telephone poles. To prevent site accidents involving physical injury, NTT West worked to expand its safety measures by establishing a timeframe for improving safety promotion initiatives.

As part of its efforts to further enhance its management efficiency, NTT West worked to reduce procurement costs by utilizing device equipment and reducing costs of materials, and increasing remote operations of construction related work, such as by conducting repair work from remote locations.

In addition, with a view to achieving the goals of developing a pleasant work environment where both work and family can be balanced and creating a region that supports the next generation in accordance with the principle of "child-raising support" included in the Collaboration and Cooperation Agreement entered into with the city of Matsuyama in June 2016, NTT West opened a company-owned nursery school called "Yume Miiyo Nursery School" on the premises of its Ehime branch in October 2017, which local residents can also use.

#### <4> Corporate Social Responsibility ("CSR") Activities

Based on the NTT Group CSR Charter (revised on May 12, 2016) as well as the idea that the ICT services provided by NTT West can play an important role in the resolution of social issues, and also taking into consideration the Sustainable Development Goals (SDGs) movement adopted by the United Nations, NTT West revised its policy on CSR activities in November 2017. Specifically, NTT West adopted the five CSR themes of "creating a safe and secure society that connects people, things and the region," "creating a prosperous society through the generation of innovation," "creating a society that coexists with the environment," "creating a vibrant society," and "thorough compliance," and established CSR focus activities based on those themes. NTT West also promoted CSR management, and revised its objectives with respect to the "visualization" benchmark for activities corresponding to these measures. Each NTT West employee takes part in CSR activities, including working to maintain legal compliance, providing safe and reliable communication services, and reducing the burden on the environment.

To ensure "thorough compliance," which is the foundation of CSR management, NTT West has worked to eliminate misconduct and scandals, with particular focus on the five points of "on-the-job misconduct," "driving while under the influence," "information security incidents," "power harassment" and "respect for human rights," by providing training programs for all employees and other initiatives in order to ensure compliance by fostering awareness and preventing the occurrence of incidents.

Based on the "Green NTT West Strategy" established in June 2012, in order to "achieve its environmental grand design," NTT West has been working to decrease its environmental burden by decreasing power usage, the amount of paper it uses, and the volume of its waste products. In addition, NTT West also worked on protecting the earth's environment by undertaking community-based activities centered around tree-planting and plant growing, grass-cutting and cleaning activities pursuant to the "NTT West Midori Ippai Project" in order to "promote biodiversity preservation activities."

NTT West has been promoting its group-wide CSR activities and enhancing its environmental management while instilling the principles of the NTT Group CSR Charter. NTT West also issued the "NTT West Group CSR Report 2017" and the "NTT West Group Environmental Annual Report 2017" to proactively disclose relevant information to its stakeholders.

### <5> Financial Standing

As a result of the above, operating revenues totaled 1,432.9 billion yen (a decrease of 3.1% from the previous fiscal year), operating income was 167.4 billion yen (an increase of 75.9% from the previous fiscal year), income before income taxes was 163.7 billion yen (an increase of 85.7% from the previous fiscal year), and net profit was 72.4 billion yen (an increase of 21.2% from the previous fiscal year).

## 2. Non-Consolidated Comparative Balance Sheets

## (Based on accounting principles generally accepted in Japan)

			(Millions of ye
	March 31, 2017	March 31, 2018	Increase (Decrease)
ASSETS			
Fixed assets:			
Fixed assets - telecommunications businesses			
Property, plant and equipment			
Machinery and equipment	297,757	291,153	(6,603
Antenna facilities	5,895	6,287	391
Terminal equipment	11,318	11,371	52
Local line facilities	1,051,300	1,041,093	(10,207
Long-distance line facilities	1,693	1,625	(68
Engineering facilities	517,724	506,096	(11,628
Submarine line facilities	3,131	3,815	683
Buildings	312,924	318,360	5,430
Structures	10,918	11,410	49
Other machinery and equipment	1,036	1,071	3
Vehicles and vessels	294	338	4
Tools, furniture and fixtures	34,425	38,176	3,75
Land	173,092	172,171	(92)
Lease assets	151	138	(1)
Construction in progress	31,294	17,648	(13,64
Total property, plant and equipment	2,452,960	2,420,758	(32,20
Intangible fixed assets	64,444	62,513	(1,93
Total fixed assets - telecommunications businesses	2,517,404	2,483,272	(34,13
Investments and other assets	,- , -	,,	
Investment securities	4,243	4,331	8
Investments in subsidiaries and affiliated companies	40,001	40,001	
Investment in capital	610	478	(13
Long-term prepaid expenses	3,971	3,625	(34
Prepaid pension costs	3,439	10,826	7,38
Deferred income taxes	128,900	134,970	6,07
Other investments and assets	6,438	6,169	(26
Allowance for doubtful accounts	(681)	(606)	(20
Total investments and other assets	186,924	199,797	12,87
Total fixed assets	2,704,329	2,683,070	(21,25
	2,101,020	2,000,010	(21,20
Current assets:			
Cash and bank deposits	18,251	5,120	(13,13
Notes receivable	-	1	
Accounts receivable, trade	199,820	212,329	12,50
Accounts receivable, other	79,402	66,276	(13,12
Securities	6	-	(1
Supplies	29,950	28,329	(1,62)
Advance payments	4,592	4,375	(21
Prepaid expenses	6,688	6,725	3
Deferred income taxes	4,944	3,878	(1,06
Other current assets	56,082	28,614	(27,46)
Allowance for doubtful accounts	(339)	(231)	10
Total current assets	399,398	355,420	(43,97
TOTAL ASSETS	3,103,728	3,038,490	(65,23

			(Millions of yen
	March 31, 2017	March 31, 2018	Increase (Decrease)
LIABILITIES			
Long-term liabilities:			
Long-term borrowings from parent company	591,000	631,000	40,000
Lease obligations	678	628	(49)
Long-term deposits received from subsidiaries	-	109,000	109,000
Liability for employees' retirement benefits	242,251	251,434	9,182
Reserve for point services	3,792	2,779	(1,013)
Reserve for unused telephone cards	8,000	8,440	440
Allowance for environmental measures	9,074	7,074	(2,000)
Asset retirement obligations	228	235	7
Other long-term liabilities	4,071	3,583	(488)
Total long-term liabilities	859,097	1,014,176	155,079
Current liabilities:			
Current portion of long-term borrowings from parent company	110,707	60,000	(50,707)
Accounts payable, trade	71,635	66,325	(5,309)
Short-term borrowings	105,259	18,115	(87,144)
Lease obligations	191	187	(3)
Accounts payable, other	199,133	188,199	(10,934)
Accrued expenses	13,572	13,799	227
Accrued taxes on income	8,731	6,133	(2,598)
Advances received	2,184	3,489	1,304
Deposits received	143,945	40,541	(103,404)
Unearned revenues	15	7	(7)
Allowance for loss on disaster	4,096	2,515	(1,581)
Allowance for environmental measures	2,361	1,904	(457)
Asset retirement obligations	133	151	17
Other current liabilities	3,307	2,283	(1,024)
Total current liabilities	665,277	403,652	(261,625)
TOTAL LIABILITIES	1,524,374	1,417,829	(106,545)
NET ASSETS			
Shareholders' equity:	240,000	242.000	
Common stock	312,000	312,000	-
Capital surplus	4 470 054	4 470 054	
Additional paid-in capital	1,170,054	1,170,054	-
Total capital surplus	1,170,054	1,170,054	-
Earned surplus			
Other earned surplus	00.014	100 111	44,000
Accumulated earned surplus	96,911	138,144	41,232
Total earned surplus	96,911	138,144	41,232
Total shareholders' equity	1,578,965	1,620,198	41,232
Unrealized gains (losses), translation adjustments, and others:			
Net unrealized gains (losses) on securities	388	463	75
Total unrealized gains (losses), translation adjustments, and others	388	463	75
TOTAL NET ASSETS	1,579,353	1,620,661	41,307
TOTAL LIABILITIES AND NET ASSETS	3,103,728	3,038,490	(65,237)

## 3. Non-Consolidated Comparative Statements of Income

## (Based on accounting principles generally accepted in Japan)

			(Millions of yen)
	Year ended March 31, 2017	Year ended March 31, 2018	Increase (Decrease)
Telecommunications businesses:			
Operating revenues	1,325,585	1,280,355	(45,229)
Operating expenses			
Business expenses	296,688	283,976	(12,711)
Operations	9,648	8,718	(930)
Maintenance expenses	339,119	332,108	(7,011)
Overhead expenses	57,449	54,849	(2,600)
Administration	71,346	72,541	1,195
Experiment and research	38,947	34,755	(4,191)
Depreciation and amortization	284,405	209,742	(74,662)
Retirement of fixed assets	53,012	41,271	(11,741)
Access charges	26,035	25,059	(976)
Miscellaneous taxes	65,831	64,700	(1,131)
Total operating expenses	1,242,485	1,127,723	(114,762)
Operating income from telecommunications businesses	83,099	152,632	69,532
Supplementary businesses:			
Operating revenues	153,430	152,571	(858)
Operating expenses	141,343	137,750	(3,593)
Operating income from supplementary businesses	12,086	14,821	2,734
Operating income	95,186	167,453	72,267
Non-operating revenues:			
Interest income	0	0	(0)
Interest on securities	11	11	(0)
Dividends received	615	857	242
Miscellaneous income	2,330	2,241	(88)
Total non-operating revenues	2,957	3,111	153
Non-operating expenses:			
Interest expenses	7,114	5,742	(1,372)
Miscellaneous expenses	2,875	1,117	(1,757)
Total non-operating expenses	9,989	6,859	(3,130)
Recurring profit	88,154	163,705	75,551
Special losses	6,915	63,890	56,975
Income before income taxes	81,239	99,815	18,576
Corporation, inhabitant, and enterprise taxes	33,631	32,419	(1,212)
Deferred tax expenses (benefits)	(12,162)	(5,037)	7,125
Net income	59,770	72,432	12,662

## 4. Non-Consolidated Statements of Changes in Shareholders' Equity and Other Net Assets

## (Based on accounting principles generally accepted in Japan)

Year ended March 31,2017								(M	illions of yen)
	Shareholders' equity					Unrealized gains (losses), translation adjustments, and others			
	Common stock	Capital	surplus	Earned	surplus			Total unrealized	Total net
			Additional	Total capital	Other earned surplus	Total earned	Total shareholders' equity	Net unrealized gains (losses) on securities	(losses), translation
		paid-in capital	surplus	Accumulated earned surplus	surplus			adjustments, and others	
April 1, 2016	312,000	1,170,054	1,170,054	73,358	73,358	1,555,412	553	553	1,555,965
Net change during the annual period									
Cash dividends				(36,216)	(36,216)	(36,216)			(36,216)
Net income				59,770	59,770	59,770			59,770
Others, net							(164)	(164)	(164)
Total net change during the annual period	-	-	-	23,553	23,553	23,553	(164)	(164)	23,388
March 31, 2017	312,000	1,170,054	1,170,054	96,911	96,911	1,578,965	388	388	1,579,353

Year ended March 31, 2018								(M	lillions of yen)
	Shareholders' equity							ains (losses), ustments, and ers	
		Capital	surplus	Earned	surplus			Total unrealized	Total net
	Common stock Additional	Additional Total capital surplus Accur paid-in capital surplus Accur ea	stock	Other earned surplus	Total earned	Total shareholders' equity	Net unrealized gains (losses) on securities	gains (losses), translation	assets
			Accumulated earned surplus	surplus		adjustments, and others			
April 1, 2017	312,000	1,170,054	1,170,054	96,911	96,911	1,578,965	388	388	1,579,353
Net change during the annual period									
Cash dividends				(31,200)	(31,200)	(31,200)			(31,200)
Net income				72,432	72,432	72,432			72,432
Others, net							75	75	75
Total net change during the annual period	-	-	-	41,232	41,232	41,232	75	75	41,307
March 31, 2018	312,000	1,170,054	1,170,054	138,144	138,144	1,620,198	463	463	1,620,661

# 5. Business Results (Non-Consolidated Operating Revenues)

## (Based on accounting principles generally accepted in Japan)

	ſ	r	<b>-</b>	(Millions of yen)
	Year ended March 31, 2017	Year ended March 31, 2018	Increase (Decrease)	Percent Increase (Decrease)
Voice transmission services revenues (excluding IP services revenues)	396,272	366,060	(30,212)	(7.6)
Monthly charge revenues*	298,340	277,412	(20,928)	(7.0)
Call rates revenues*	24,590	21,447	(3,142)	(12.8)
Interconnection call revenues*	49,676	45,297	(4,379)	(8.8)
IP services revenues	697,252	688,649	(8,602)	(1.2)
Leased circuit services revenues (excluding IP services revenues)	86,362	86,737	374	0.4
Telegram services revenues	12,625	11,561	(1,063)	(8.4)
Other telecommunications services revenues	133,071	127,346	(5,725)	(4.3)
Telecommunications total revenues	1,325,585	1,280,355	(45,229)	(3.4)
Supplementary business total revenues	153,430	152,571	(858)	(0.6)
Total operating revenues	1,479,015	1,432,927	(46,088)	(3.1)

\*Partial listing only

# 6. Non-Consolidated Comparative Statements of Cash Flows

## (Based on accounting principles generally accepted in Japan)

			(Millions of yen)
	Year ended March 31, 2017	Year ended March 31, 2018	Increase (Decrease)
Cash flows from operating activities:			
Income before income taxes	81,239	99,815	18,576
Depreciation and amortization, loss on disposal of property, plant and equipment, and others	306,905	285,796	(21,109)
Increase (decrease) in liability for employees' retirement benefits	8,677	9,182	505
(Increase) decrease in accounts receivable	11,377	594	(10,783)
(Increase) decrease in inventories	4,599	948	(3,651)
Increase (decrease) in accounts payable and accrued expenses	7,799	(4,187)	(11,987)
Increase (decrease) in accrued consumption tax	(2,241)	(1,707)	533
Other	21,841	(1,232)	(23,074)
Sub-total	440,199	389,208	(50,990)
Interest and dividends received	628	870	241
Interest paid	(7,575)	(6,131)	1,443
Income taxes received (paid)	(24,428)	(34,721)	(10,292)
Net cash provided by (used in) operating activities	408,824	349,226	(59,597)
Cash flows from investing activities:			
Payments for property, plant and equipment	(261,759)	(261,864)	(104)
Proceeds from sale of property, plant and equipment	650	750	100
Payments for purchase of investment securities	(3,100)	-	3,100
Proceeds from sale of investment securities	576	42	(533)
Other	61	(14)	(76)
Net cash provided by (used in) investing activities	(263,571)	(261,085)	2,485
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	50,000	100,000	50,000
Payments for settlement of long-term debt	(127,120)	(110,707)	16,412
Net increase (decrease) in short-term borrowings	(37,205)	(87,144)	(49,939)
Payments for settlement of lease obligations	(224)	(219)	5
Dividends paid	(36,216)	(31,200)	5,016
Net cash provided by (used in) financing activities	(150,766)	(129,271)	21,495
Net increase (decrease) in cash and cash equivalents	(5,514)	(41,131)	(35,616)
Cash and cash equivalents at beginning of year	71,765	66,251	(5,514)
Cash and cash equivalents at end of year	66,251	25,120	(41,131)

#### 7. CHANGES IN BOARD OF DIRECTORS

Scheduled appointment date: June 22, 2018

(1) Candidates for Members of the Board

Mitsuyoshi Kobayashi (Nippon Telegraph and Telephone Corporation, Member of the Board, Executive Vice President, Head of Technology Planning)

Tsukasa Komeda (Senior Executive Manager, Hokuriku Regional Headquarters; concurrently General Manager, Kanazawa Branch)

Takashi Inomata (NTT FIELDTECHNO CORPORATION, Representative Director and President)

Ryota Kitamura (Nippon Telegraph and Telephone Corporation, Vice President of Corporate Strategy Planning Department)

(2) Candidates for Audit & Supervisory Board Members

Mamoru Murai (TelWel West Nippon Corporation, Representative Director and President)

Shunichi Okazaki (NTT Urban Development Corporation, Corporate Auditor)

(3) Members of the Board scheduled to resign from office

President and Representative Director Kazutoshi Murao (scheduled to take office as Counselor to the President at NTT West)

Senior Executive Vice President, Representative Director take office at NTT BUSINESS ASSOCIE Corporation) Shinji Oota (scheduled to

Member of the Board Katsuya Uema (scheduled to take office at NTT RENTAL ENGINEERING Co., Ltd.)

Member of the Board Akira Shimada

(4) Audit & Supervisory Board Members scheduled to resign from office

Masataka Isaji

Hiroshi Ikegawa (scheduled to take office at DOCOMO CS, Inc.)

- (5) Candidates for Executive Officers and Representative Directors
  - 1 Candidate scheduled to take office as President and Representative Director

Mitsuyoshi Kobayashi

2 Candidates scheduled to take office as Senior Executive Vice President, Representative Director

Senior Executive Vice President, Representative Director Yoshihiro Kuroda

Member of the Board Shozo Ito

3 Candidate scheduled to take office as Executive Vice President

Member of the Board Yasushi Tohtake

(6) New Executive Positions and Organizational Responsibilities

## Scheduled appointment date: June 22, 2018

New Position(s) and Organizational Responsibilities	Name	Current Position(s) and Organizational Responsibilities
President and Representative Director	Mitsuyoshi Kobayashi	
Senior Executive Vice President, Representative Director; Senior Executive Manager, Plant Headquarters; In charge of Technology Innovation Department	Yoshihiro Kuroda	Senior Executive Vice President, Representative Director; Senior Executive Manager, Plant Headquarters; In charge of Technology Innovation Department
Senior Executive Vice President, Representative Director; Senior Executive Manager, Alliance Business Headquarters; In charge of: Sales Promotion Department; Corporate Strategy Planning Department; Accounts and Finance Department; Personnel Department; General Affairs Department; Compliance and CSR	Shozo Ito	Member of the Board; Executive Manager, Corporate Strategy Planning Department; In charge of Information Security Department
Executive Vice President; Executive Manager, Network Department, Plant Headquarters	Yasushi Tohtake	Member of the Board; Executive Manager, Network Department, Plant Headquarters
Member of the Board; Executive Manager, Personnel Department; In charge of Information Security Department	Kou Ikeda	Member of the Board; Executive Manager, Personnel Department
Member of the Board; Senior Executive Manager, Corporate Business Headquarters	Ichiro Uehara	Member of the Board; Senior Executive Manager, Corporate Business Headquarters
Member of the Board; Senior Executive Manager, Kansai Regional Headquarters; General Manager, Osaka Branch	Teruyuki Kishimoto	Member of the Board; Senior Executive Manager, Kansai Regional Headquarters; General Manager, Osaka Branch

	NT 1 X7	
Member of the Board; Senior Executive Manager, Tokai Business Headquarters; General Manager, Nagoya Branch	Naoki Yamamoto	Member of the Board; Senior Executive Manager, Tokai Business Headquarters; General Manager, Nagoya Branch
Member of the Board; Executive Manager, Service Management Department, Plant Headquarters	Takafumi Sakaguchi	Member of the Board; Executive Manager, Service Management Department, Plant Headquarters
Member of the Board; Senior Executive Manager, Chugoku Regional Headquarters; General Manager, Hiroshima Branch	Kousuke Nagano	Member of the Board; Senior Executive Manager, Chugoku Regional Headquarters; General Manager, Hiroshima Branch
Member of the Board; Executive Manager, Fiber Access Collaboration Department, Alliance Business Headquarters	Kunihiro Yamada	Member of the Board; Executive Manager, Fiber Access Collaboration Department, Alliance Business Headquarters
Member of the Board	Keiji Ueyama	Member of the Board
Member of the Board; Senior Executive Manager, Kyusyu Regional Headquarters; General Manager, Fukuoka Branch	Masanori Ozawa	Member of the Board; Senior Executive Manager, Kyusyu Regional Headquarters; General Manager, Fukuoka Branch
Member of the Board; Executive Manager, Accounts and Finance Department	Tsukasa Komeda	
Member of the Board	Takashi Inomata	
Member of the Board	Ryota Kitamura	

Notes: Ryota Kitamura, who is a candidate for Member of the Board of the Company, is scheduled to take office as a Member of the Board of Nippon Telegraph and Telephone Corporation on June 26, 2018.

Ichiro Uehara is expected to continue to execute his duties as President and Representative Director of NTT Business Solutions.

Keiji Ueyama is expected to continue to execute his duties as President and Representative Director of NTT-Neomeit.

Takashi Inomata is expected to continue to execute his duties as President and Representative Director of NTT FIELDTECHNO CORPORATION