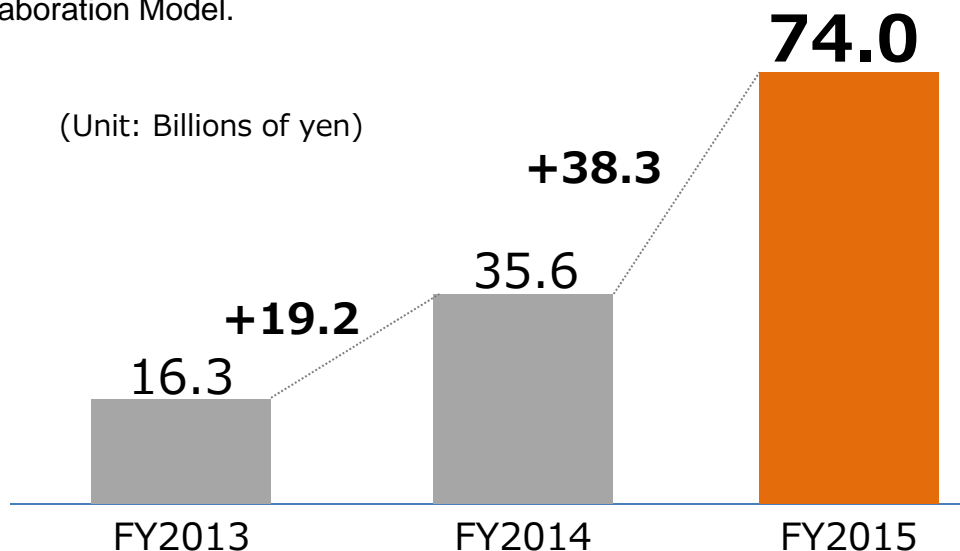


FY2015 Financial Results

Operating Income

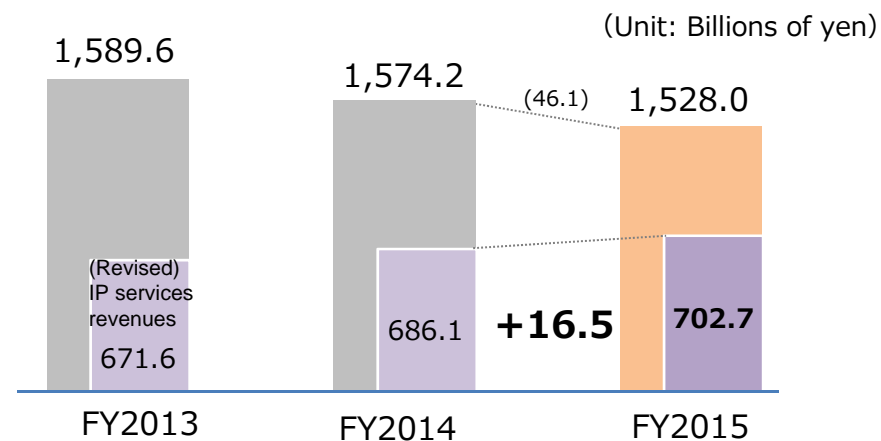
- Secured operating income of 74.0 billion yen — more than double the previous year's— due to improved business management operations efficiency, reduced marketing costs associated with the shift to the Hikari Collaboration Model.



Net Profit	18.7	13.9	72.4
<small><Year-on-Year Increase/decrease></small>			
Voice transmission services revenues	(56.5)	(50.7)	(43.9)
IP related revenues	+10.7	+14.5	+16.5
Improved business management measures (cost reduction)	+11.3	+33.6	+74.6

Operating Revenues

- Although revenues continued to decrease, IP services revenues increased 16.5 billion yen due to the expansion of Hikari services



Operating Expenses

- Expenses decreased 74.6 billion yen due to, among other things, the effect of business improvement measures and reduced marketing costs associated with the shift to the Hikari Collaboration Model.

