

# News Release

NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION

May 13, 2016

#### FOR IMMEDIATE RELEASE

#### Financial Results for Fiscal Year Ended March 31, 2016

The financial results of Nippon Telegraph and Telephone West Corporation (NTT West) for the fiscal year ended March 31, 2016 are presented in the following attachments.

#### (Attachments)

- 1. Summary of Results for the Fiscal Year Ended March 31, 2016
- 2. Non-Consolidated Comparative Balance Sheets
- 3. Non-Consolidated Comparative Statements of Income
- 4. Non-Consolidated Statements of Changes in Shareholders' Equity and Other Net Assets
- 5. Business Results (Non-Consolidated Operating Revenues)
- 6. Non-Consolidated Comparative Statements of Cash Flows
- 7. Changes in Board of Directors

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### 1. Summary of Results for the Fiscal Year Ended March 31, 2016

Information and communications services are expected to make significant contributions to invigorating and increasing the efficiency of social and economic activities, improving lifestyle convenience and vitalizing local economies. Accordingly, the government and the private sector are working in partnership to achieve the development of a ubiquitous broadband network society in which there is an advanced level of utilization of information communication technology ("ICT"). Moreover, the information and telecommunications market is undergoing structural changes as a result of the shift to broadband and globalization, as well as the spread of smart devices and social media, leading to increasingly sophisticated and diversified needs and patterns of usage. There has also been an increase in the utilization of IoT and Big Data as well as an expansion of platform services and cloud services. Regional telecommunications markets are also undergoing significant changes due to competition between the providers of fiber-optic access services and cable television-based broadband services, competition between the various services made available by faster mobile connections, the convergence of fixed and mobile services and of telecommunications and broadcasting, and the convergence of services through the use of a diverse range of wireless devices.

Within this challenging and dramatically changing business environment, NTT West strove to ensure its reliability and public utilization in the information and communications market by, for example, promoting the smooth migration to optical, IP-based networks and enhancing the fiber-optic access network that is the base of broadband services, while continuing to provide and maintain high-quality, stable universal services.

NTT West also aimed to realize a broadband and ubiquitous network environment that enables customers to connect "anytime, anywhere, and with anyone or anything" "in comfort, safety, and with peace of mind," and to provide various reasonably priced services that match each customer's patterns of usage.

#### ① Efforts to Promote Fiber-optic and IP services

NTT West worked to provide a more comfortable, safer, and more secure next-generation network (NGN) to promote its fiber-optic and IP services. NTT West was committed to expanding the use of optical services (including the Hikari Collaboration Model) by creating new lifestyles through the creation and launch of new services that make use of fiber-optic access lines, such as Hikari Denwa and video distribution services, and by collaborating with other businesses. NTT West also strove to realize a broadband and ubiquitous network environment, including by expanding Wi-Fi platforms.

For "Hikari services," with respect to the "Hikari Collaboration Model," the wholesale provision of "FLET'S Hikari" and other services to various service providers, NTT West worked to proactively cultivate new service providers and to increase new demand through support activities. As a result, this business model has attracted over 200 wide-ranging businesses as providers, with

the number of subscriptions exceeding 1.5 million lines as of March 2016. Furthermore, with regards to "FLET'S Hikari," NTT West made efforts to expand its services aimed at retaining its customers, by launching new web movie promotions for the SOHO market and making improvements to the membership program, "CLUB NTT-West." As a result, "Hikari services" as a whole exceeded 8.5 million subscriber lines as of March 2016.

In the area of Wi-Fi services, as with the previous fiscal year, NTT West worked to expand the coverage area for "DoSPOT," a Wi-Fi service developed for retail stores provided by NTT MEDIA SUPPLY CO., LTD., and to improve the seamless connectivity environment offered through the "Japan Connected-Free Wi-Fi" application designed by NTT Broadband Platform, Inc. for foreign visitors to Japan. In addition, NTT West worked to expand its Wi-Fi platform by entering into comprehensive collaboration agreements with local governments, as a sign of alliances with such local governments, with respect to public free Wi-Fi, and by promoting the development of Wi-Fi environments.

#### **②** Initiatives in the Solutions Business

NTT West proactively offered alliance and solution proposals to companies and local governments, and has been deploying "Smart Hikari Solutions" to satisfy regional customers' needs through the utilization of ICT. Some of the new service developments through alliances included the commencement of measures towards supporting the Social Security and Tax Number System in partnership with Tokio Marine & Nichido Fire Insurance Co., Ltd. and NTT East, the first of its kind in Japan. In addition, NTT West installed information and communications platforms and public wireless LAN services for the government of Inecho in Kyoto prefecture, with whom NTT West has entered into a comprehensive partnership agreement. Through many other similar partnership agreements with other local governments, NTT West has continued to work towards promoting "Smart Hikari Town" to create a convenient and comfortable environment that utilizes ICT.

In terms of new services, NTT West worked to improve its services, including ensuring the same bandwidth to "Business Ether Wide" as a leased line, and newly adding the "Certificate Issuance Services" to "Biz Hikari Cloud". "Certificate Issuance Services" enable users to apply for various certificates online such as graduation (planned) certificates and to print them out at convenience stores.

For small to medium enterprise customers, NTT West launched a new type of business phone, "Smart Netcommunity  $\alpha A1$  (Standard Type)," which can operate in conjunction with cloud services and revolutionizes conventional work styles by increasing the efficiency of communications through the utilization of smartphones and tablets. In addition, NTT West launched its "Office On-Site Support Services" to provide finely-tailored services to cover the ICT support needs of its customers. Further, NTT West worked to improve its services by launching its "UTM Support Service" in response to the increase in demand for information security triggered by the introduction of the Social Security and Tax Number System.

#### Status of Business Operation Structure

In terms of its business operating structure, in July 2015, NTT West created the "Alliance Business Headquarters" in order to provide broadband services that are even more comfortable, safe and secure via the B2B2X model through provision of the Hikari Collaboration Model, alliance strategies, new service development and the creation of business models. As for the business market, NTT West also created an "Advanced Solutions Sales Department," which specializes in cloud services for universities, banks and local governments, within the Corporate Business Headquarters in order to strengthen its ability to provide highly specialized, sophisticated and advanced solutions tailored to customers' industries and needs.

In the area of facility maintenance, NTT West worked to enhance its disaster preparedness framework by conducting disaster exercises designed to simulate events in the event of a large earthquake along the Nankai Trough, setting installation standards for special public Wi-Fi services for temporary shelters in emergency situations, as well as conducting practical exercises aimed at maintaining and enhancing service quality and strengthening IP service operations. NTT West also implemented measures to prevent accidents involving facilities, such as planned facility inspections, with the goal of eliminating third-party accidents caused by fallen lines. To prevent site accidents involving physical injury, NTT West worked to expand its safety measures by establishing a timeframe for improving safety promotion initiatives.

As part of its comprehensive cost control efforts to maintain profitable operations, NTT West worked to further enhance the efficiency of fiber-optic service installations, including reducing material costs by utilizing terminal equipment and streamlining procurement operations for materials, increasing construction projects that do not require the dispatch of NTT West employees, reducing the number of back orders resulting from emergency pipe work and improving the delivery date on orders for "Business Ether Wide."

#### **4** Corporate Social Responsibility ("CSR") Activities

In the area of CSR promotion, the "NTT Group CSR Charter" (adopted in June 2006) provides that, as responsible members of the information and communication industry, NTT Group companies will provide services of the highest quality and reliability and contribute to the development of a safe, secure and prosperous society in which people, society and the earth are connected through communications. Based on the NTT Group CSR Charter, NTT West established three core CSR principles – "thorough compliance," "development of a safe and secure society" and "creation of value through business activities" – as well as a "visualization" benchmark. Each NTT West employee takes part in CSR activities, including working to maintain legal compliance, providing safe and reliable communication services, and reducing the burden on the environment.

To ensure "thorough compliance," NTT West Group has focused on promoting group-wide initiatives in five high-risk areas that have the potential to erode consumer trust in NTT West group companies, namely eradicating "on-the-job misconduct," "driving while under the influence" and

"power harassment," as well as promoting "thorough management of customers' information" and observing "respect for human rights." In conjunction with these initiatives, NTT West also worked to improve the "Corporate Culture" to "create a positive workplace with open communication" thereby working to ensure even greater employee awareness.

Based on the "Green NTT West Strategy" established in June 2012, in order to "achieve its environmental grand design," NTT West has been working to decrease its environmental burden by decreasing power usage, the amount of its paper uses, and the volume of its waste products. In addition, NTT West also contributed to protecting the earth's environment by undertaking community-based activities centered around tree-planting and plant growing, grass-cutting and cleaning activities pursuant to the "NTT West Midori Ippai Project" in order to "promote biodiversity preservation activities."

NTT West has been promoting its group-wide CSR activities and enhancing its environmental management while instilling the principles of the NTT Group CSR Charter. NTT West also issued the "NTT West Group Environmental Report 2015" and the "NTT West Group Environmental Report 2015" to proactively disclose relevant information to its stakeholders.

#### ⑤ Financial Standing

As a result of these efforts during the fiscal year ended March 31, 2016, operating revenues totaled 1,528 billion yen (a decrease of 2.9% from the previous fiscal year), operating income was 74.0 billion yen (an increase of 107.6% from the previous fiscal year), income before income taxes was 67.1 billion yen (an increase of 132.8% from the previous fiscal year), and net profit totaled 72.4 billion yen (a decrease of 420.2% from the previous fiscal year).

## 2. Non-Consolidated Comparative Balance Sheets

(Based on accounting principles generally accepted in Japan)

			(Millions of yen)
	March 31, 2015	March 31, 2016	Increase (Decrease)
<u>ASSETS</u>			
Fixed assets:			
Fixed assets - telecommunications businesses			
Property, plant and equipment			
Machinery and equipment	407,805	371,004	(36,800)
Antenna facilities	6,061	6,224	163
Terminal equipment	17,786	17,166	(620)
Local line facilities	981,834	993,040	11,206
Long-distance line facilities	2,201	2,138	(62)
Engineering facilities	541,617	530,501	(11,116)
Submarine line facilities	4,094	3,587	(506)
Buildings	344,165	327,911	(16,253)
Structures	13,751	13,445	(305)
Other machinery and equipment	1,294	1,359	64
Vehicles and vessels	283	371	88
Tools, furniture and fixtures	31,014	31,513	498
Land	173,308	173,841	533
Lease assets	165	165	(0)
Construction in progress	25,780	18,488	(7,291)
Total property, plant and equipment	2,551,165	2,490,761	(60,403)
Intangible fixed assets	68,950	65,914	(3,036)
Total fixed assets - telecommunications businesses	2,620,116	2,556,676	(63,440)
Investments and other assets	_,==,,,,,,	_,,	(55,115)
Investment securities	5,204	4,994	(210)
Investments in subsidiaries and affiliated companies	39,373	38,481	(891)
Investment in capital	447	637	189
Long-term prepaid expenses	3,537	3,411	(125)
Prepaid pension costs	2,605	-	(2,605)
Deferred income taxes	91,750	116,066	24,315
Other investments and assets	6,944	6,660	(284)
Allowance for doubtful accounts	(652)	(638)	14
Total investments and other assets	149,211	169,613	20,402
Total fixed assets	2,769,327	2,726,289	(43,037)
	2,700,027	2,720,200	(10,001)
Current assets:			
Cash and bank deposits	26,533	21,765	(4,767)
Notes receivable	6	-	(6)
Accounts receivable, trade	198,729	201,155	2,425
Accounts receivable, other	97,738	89,674	(8,063)
Securities	6	6	-
Supplies	33,580	34,656	1,075
Advance payments	4,750	3,867	(882)
Prepaid expenses	6,345	6,281	(64)
Deferred income taxes	3,024	5,543	2,518
Deposits	64,002	50,000	(14,002)
Other current assets	9,210	8,537	(672)
Allowance for doubtful accounts	(597)	(514)	83
Total current assets	443,329	420,973	(22,355)
TOTAL ASSETS	3,212,656	3,147,263	(65,393)

			(Millions of yen)
	March 31, 2015	March 31, 2016	Increase (Decrease)
LIABILITIES			
Long-term liabilities:			
Long-term borrowings from parent company	778,827	651,707	(127,120)
Lease obligations	693	706	12
Liability for employees' retirement benefits	229,952	233,574	3,621
Reserve for point services	7,571	4,672	(2,899)
Reserve for unused telephone cards	9,160	8,200	(960)
Allowance for environmental measures	10,794	9,074	(1,720)
Asset retirement obligations	345	361	15
Other long-term liabilities	5,698	4,837	(860)
Total long-term liabilities	1,043,045	913,134	(129,911)
Current liabilities:			
Current portion of long-term borrowings from parent company	175,600	127,120	(48,480)
Accounts payable, trade	74,063	70,067	(3,995)
Short-term borrowings	75,000	142,465	67,465
Lease obligations	199	198	(0)
Accounts payable, other	179,243	178,421	(821)
Accrued expenses	13,813	14,368	554
Accrued taxes on income	1,082	8,102	7,019
Advances received	4,021	2,814	(1,206)
Deposits received	141,105	129,490	(11,615)
Unearned revenues	57	16	(40)
Allowance for environmental measures	3,356	2,467	(888)
Other current liabilities	3,342	2,631	(711)
Total current liabilities	670,885	678,163	7,278
TOTAL LIABILITIES	1,713,930	1,591,297	(122,632)
NET ASSETS			
Shareholders' equity:			
Common stock	312,000	312,000	-
Capital surplus			
Additional paid-in capital	1,170,054	1,170,054	-
Total capital surplus	1,170,054	1,170,054	-
Earned surplus			
Other earned surplus			
Accumulated earned surplus	15,934	73,358	57,424
Total earned surplus	15,934	73,358	57,424
Total shareholders' equity	1,497,988	1,555,412	57,424
Unrealized gains (losses), translation adjustments, and others:			
Net unrealized gains (losses) on securities	738	553	(185)
Total unrealized gains (losses), translation adjustments, and others	738	553	(185)
TOTAL NET ASSETS	1,498,726	1,555,965	57,239
TOTAL LIABILITIES AND NET ASSETS	3,212,656	3,147,263	(65,393)

## 3. Non-Consolidated Comparative Statements of Income

(Based on accounting principles generally accepted in Japan)

	Year ended March 31, 2015	Year ended March 31, 2016	Increase (Decrease)
Telecommunications businesses:			
Operating revenues	1,415,321	1,372,571	(42,749)
Operating expenses			
Business expenses	377,656	323,076	(54,579)
Operations	11,119	10,176	(943)
Maintenance expenses	356,374	347,429	(8,945)
Overhead expenses	63,231	60,167	(3,063)
Administration	78,582	72,246	(6,336)
Experiment and research	41,642	39,522	(2,120)
Depreciation and amortization	324,144	313,724	(10,419)
Retirement of fixed assets	48,470	55,995	7,524
Access charges	25,686	25,485	(200)
Miscellaneous taxes	65,937	65,116	(821)
Total operating expenses	1,392,847	1,312,941	(79,905)
Operating income from telecommunications businesses	22,473	59,630	37,156
Supplementary businesses:			
Operating revenues	158,892	155,452	(3,440)
Operating expenses	145,692	141,010	(4,681)
Operating income from supplementary businesses	13,200	14,442	1,241
Operating income	35,674	74,072	38,398
Non-operating revenues:			
Interest income	5	2	(3)
Interest on securities	0	1	0
Dividends received	1,355	1,568	212
Gains on sales of fixed assets	2,531	1,698	(832)
Miscellaneous income	2,123	2,504	381
Total non-operating revenues	6,015	5,775	(240)
Non-operating expenses:			
Interest expenses	11,461	9,410	(2,051)
Miscellaneous expenses	1,390	3,290	1,900
Total non-operating expenses	12,851	12,701	(150)
Recurring profit	28,838	67,146	38,308
Special losses:			
Provision for allowance for environmental measures	7,972	-	(7,972)
Total special losses	7,972	-	(7,972)
Income before income taxes	20,865	67,146	46,281
Corporation, inhabitant, and enterprise taxes	5,457	21,449	15,992
Deferred tax expenses (benefits)	1,486	(26,727)	(28,214)
Net income	13,921	72,425	58,503

## 4. Non-Consolidated Statements of Changes in Shareholders' Equity and Other Net Assets

(Based on accounting principles generally accepted in Japan)

Year ended March 31, 2015 (Millions of yen)

Teal ended March 31, 2013								(101	illions of yell		
		Shareholders' equity						Unrealized gains (losses), translation adjustments, and others			
		Capital	surplus	Earned	surplus			Total unrealized	Total net		
	Common stock	Additional	Total capital	Other earned surplus	Total earned	Total shareholders' equity	shareholders	shareholders'	Net unrealized gains (losses) on securities	gains (losses), translation	assets
		paid-in capital	surplus	Accumulated earned surplus	surplus		ı	adjustments, and others			
April 1, 2014	312,000	1,170,054	1,170,054	19,272	19,272	1,501,326	415	415	1,501,742		
Cumulative effect of changes in accounting policies				1,740	1,740	1,740			1,740		
Current balance reflecting changes in accounting policies	312,000	1,170,054	1,170,054	21,013	21,013	1,503,067	415	415	1,503,482		
Net change during the annual period											
Cash dividends				(19,000)	(19,000)	(19,000)			(19,000)		
Net income				13,921	13,921	13,921			13,921		
Others, net							322	322	322		
Total net change during the annual period	-	-	-	(5,079)	(5,079)	(5,079)	322	322	(4,756)		
March 31, 2015	312,000	1,170,054	1,170,054	15,934	15,934	1,497,988	738	738	1,498,726		

Year ended March 31, 2016 (Millions of yen)

	Shareholders' equity						Unrealized gains (losses), translation adjustments, and others		
		Capital surplus		Earned surplus				Total unrealized	Total net
	Common stock	Additional Total capital paid-in capital surplus	Total capital	Other earned surplus	Total earned	Total shareholders' equity	Net unrealized gains (losses) on securities	gains (losses), translation	assets
	paid-in o		Accumulated earned surplus	surplus			adjustments, and others		
April 1, 2015	312,000	1,170,054	1,170,054	15,934	15,934	1,497,988	738	738	1,498,726
Net change during the annual period									
Cash dividends				(15,000)	(15,000)	(15,000)			(15,000)
Net income				72,425	72,425	72,425			72,425
Others, net							(185)	(185)	(185)
Total net change during the annual period	-	-	-	57,424	57,424	57,424	(185)	(185)	57,239
March 31, 2016	312,000	1,170,054	1,170,054	73,358	73,358	1,555,412	553	553	1,555,965

## 5. Business Results (Non-Consolidated Operating Revenues)

(Based on accounting principles generally accepted in Japan)

				(Millions of yen)
	Year ended March 31, 2015	Year ended March 31, 2016	Increase (Decrease)	Percent Increase (Decrease)
Voice transmission services revenues (excluding IP services revenues)	472,572	428,645	(43,926)	(9.3)
Monthly charge revenues*	347,759	319,687	(28,071)	(8.1)
Call rates revenues*	33,194	28,259	(4,935)	(14.9)
Interconnection call revenues*	61,333	55,840	(5,492)	(9.0)
IP services revenues	686,194	702,712	16,518	2.4
Leased circuit services revenues (excluding IP services revenues)	103,035	93,383	(9,652)	(9.4)
Telegram services revenues	15,455	14,088	(1,367)	(8.8)
Other telecommunications services revenues	138,062	133,741	(4,321)	(3.1)
Telecommunications total revenues	1,415,321	1,372,571	(42,749)	(3.0)
Supplementary business total revenues	158,892	155,452	(3,440)	(2.2)
Total operating revenues	1,574,213	1,528,023	(46,189)	(2.9)

<sup>\*</sup>Partial listing only

## 6. Non-Consolidated Comparative Statements of Cash Flows

(Based on accounting principles generally accepted in Japan)

Cash flows from operating activities:         Year ended March 31, 2015         Year ended March 31, 2016           Loss flows from operating activities:         20,865         67,146           Depreciation and amortization         327,648         317,082           Loss on disposal of property, plant and equipment         20,091         26,641           Increase (decrease) in liability for employees' retirement benefits         1,615         3,621           (Increase) decrease in accounts receivable         1,859         5,852           (Increase) decrease in inventories         (1,722)         (902)           Increase (decrease) in accounts payable and accrued expenses         (5,271)         (8,759)           Increase (decrease) in accrued consumption tax         9,098         (4,085)           Other         43,010         (5,957)           Sub-total         417,194         400,637           Interest and dividends received         1,362         1,571           Interest paid         (11,549)         (9,477)           Income taxes received (paid)         (3,745)         (5,528)           Net cash provided by (used in) operating activities         403,260         387,203           Cash flows from investing activities:         Payments for property, plant and equipment         5,483         2,275      <	Increase (Decrease) 46,281 (10,565) 6,549
Income before income taxes	(10,565)
Depreciation and amortization         327,648         317,082           Loss on disposal of property, plant and equipment         20,091         26,641           Increase (decrease) in liability for employees' retirement benefits         1,615         3,621           (Increase) decrease in accounts receivable         1,859         5,852           (Increase) decrease in inventories         (1,722)         (902)           Increase (decrease) in accounts payable and accrued expenses         (5,271)         (8,759)           Increase (decrease) in accrued consumption tax         9,098         (4,085)           Other         43,010         (5,957)           Sub-total         417,194         400,637           Interest and dividends received         1,362         1,571           Interest paid         (11,549)         (9,477)           Income taxes received (paid)         (3,745)         (5,528)           Net cash provided by (used in) operating activities         403,260         387,203           Cash flows from investing activities:         403,260         387,203           Cash flows from sale of property, plant and equipment         5,483         2,275           Payments for purchase of investment securities         (198)         (865)           Proceeds from sale of investment securities	(10,565)
Loss on disposal of property, plant and equipment         20,091         26,641           Increase (decrease) in liability for employees' retirement benefits         1,615         3,621           (Increase) decrease in accounts receivable         1,859         5,852           (Increase) decrease in inventories         (1,722)         (902)           Increase (decrease) in accounts payable and accrued expenses         (5,271)         (8,759)           Increase (decrease) in accrued consumption tax         9,098         (4,085)           Other         43,010         (5,957)           Sub-total         417,194         400,637           Interest and dividends received         1,362         1,571           Interest paid         (11,549)         (9,477)           Income taxes received (paid)         (3,745)         (5,528)           Net cash provided by (used in) operating activities         403,260         387,203           Cash flows from investing activities:         (303,015)         (284,746)           Proceeds from sale of property, plant and equipment         5,483         2,275           Payments for purchase of investment securities         (198)         (865)           Proceeds from sale of investment securities         21         462	, ,
Increase (decrease) in liability for employees' retirement benefits         1,615         3,621           (Increase) decrease in accounts receivable         1,859         5,852           (Increase) decrease in inventories         (1,722)         (902)           Increase (decrease) in accounts payable and accrued expenses         (5,271)         (8,759)           Increase (decrease) in accrued consumption tax         9,098         (4,085)           Other         43,010         (5,957)           Sub-total         417,194         400,637           Interest and dividends received         1,362         1,571           Interest paid         (11,549)         (9,477)           Income taxes received (paid)         (3,745)         (5,528)           Net cash provided by (used in) operating activities         403,260         387,203           Cash flows from investing activities:         403,260         387,203           Cash flows from sale of property, plant and equipment         5,483         2,275           Payments for purchase of investment securities         (198)         (865)           Proceeds from sale of investment securities         21         462	6.549
(Increase) decrease in accounts receivable       1,859       5,852         (Increase) decrease in inventories       (1,722)       (902)         Increase (decrease) in accounts payable and accrued expenses       (5,271)       (8,759)         Increase (decrease) in accrued consumption tax       9,098       (4,085)         Other       43,010       (5,957)         Sub-total       417,194       400,637         Interest and dividends received       1,362       1,571         Interest paid       (11,549)       (9,477)         Income taxes received (paid)       (3,745)       (5,528)         Net cash provided by (used in) operating activities       403,260       387,203         Cash flows from investing activities:       (303,015)       (284,746)         Proceeds from sale of property, plant and equipment       5,483       2,275         Payments for purchase of investment securities       (198)       (865)         Proceeds from sale of investment securities       21       462	-,
(Increase) decrease in inventories       (1,722)       (902)         Increase (decrease) in accounts payable and accrued expenses       (5,271)       (8,759)         Increase (decrease) in accrued consumption tax       9,098       (4,085)         Other       43,010       (5,957)         Sub-total       417,194       400,637         Interest and dividends received       1,362       1,571         Interest paid       (11,549)       (9,477)         Income taxes received (paid)       (3,745)       (5,528)         Net cash provided by (used in) operating activities       403,260       387,203         Cash flows from investing activities:       (303,015)       (284,746)         Proceeds from sale of property, plant and equipment       5,483       2,275         Payments for purchase of investment securities       (198)       (865)         Proceeds from sale of investment securities       21       462	2,006
Increase (decrease) in accounts payable and accrued expenses   (5,271)   (8,759)     Increase (decrease) in accrued consumption tax   9,098   (4,085)     Other   43,010   (5,957)     Sub-total   417,194   400,637     Interest and dividends received   1,362   1,571     Interest paid   (11,549)   (9,477)     Income taxes received (paid)   (3,745)   (5,528)     Net cash provided by (used in) operating activities   403,260   387,203     Cash flows from investing activities:   (303,015)   (284,746)     Proceeds from sale of property, plant and equipment   5,483   2,275     Payments for purchase of investment securities   (198)   (865)     Proceeds from sale of investment securities   21   462	3,992
Increase (decrease) in accrued consumption tax         9,098         (4,085)           Other         43,010         (5,957)           Sub-total         417,194         400,637           Interest and dividends received         1,362         1,571           Interest paid         (11,549)         (9,477)           Income taxes received (paid)         (3,745)         (5,528)           Net cash provided by (used in) operating activities         403,260         387,203           Cash flows from investing activities:         (303,015)         (284,746)           Proceeds from sale of property, plant and equipment         5,483         2,275           Payments for purchase of investment securities         (198)         (865)           Proceeds from sale of investment securities         21         462	819
Other         43,010         (5,957)           Sub-total         417,194         400,637           Interest and dividends received         1,362         1,571           Interest paid         (11,549)         (9,477)           Income taxes received (paid)         (3,745)         (5,528)           Net cash provided by (used in) operating activities         403,260         387,203           Cash flows from investing activities:         (303,015)         (284,746)           Proceeds from sale of property, plant and equipment         5,483         2,275           Payments for purchase of investment securities         (198)         (865)           Proceeds from sale of investment securities         21         462	(3,488)
Sub-total Interest and dividends received Interest paid Interest paid Income taxes received (paid) Net cash provided by (used in) operating activities  Payments for property, plant and equipment Proceeds from sale of property, plant and equipment Payments for purchase of investment securities  417,194 400,637 1,362 1,571 (11,549) (9,477) (3,745) (5,528) 403,260 387,203 (284,746) (284,746) 5,483 2,275 (198) (865) Proceeds from sale of investment securities (198) (865) Proceeds from sale of investment securities	(13,183)
Interest and dividends received  Interest paid  Interest paid  Income taxes received (paid)  Net cash provided by (used in) operating activities  Cash flows from investing activities:  Payments for property, plant and equipment  Proceeds from sale of property, plant and equipment  Payments for purchase of investment securities  Proceeds from sale of investment securities  1,362  (11,549)  (9,477)  (3,745)  (5,528)  403,260  387,203  (284,746)  Proceeds from sale of property, plant and equipment  5,483  2,275  Payments for purchase of investment securities  (198)  (865)  Proceeds from sale of investment securities  21  462	(48,968)
Interest paid (11,549) (9,477) Income taxes received (paid) (3,745) (5,528)  Net cash provided by (used in) operating activities 403,260 387,203  Cash flows from investing activities:  Payments for property, plant and equipment (303,015) (284,746)  Proceeds from sale of property, plant and equipment 5,483 2,275  Payments for purchase of investment securities (198) (865)  Proceeds from sale of investment securities 21 462	(16,556)
Income taxes received (paid)  Net cash provided by (used in) operating activities  Cash flows from investing activities:  Payments for property, plant and equipment  Proceeds from sale of property, plant and equipment  Payments for purchase of investment securities  Proceeds from sale of investment securities  (303,015)  (284,746)  5,483  2,275  Payments for purchase of investment securities  (198)  (865)  Proceeds from sale of investment securities  21  462	209
Net cash provided by (used in) operating activities  Cash flows from investing activities:  Payments for property, plant and equipment  Proceeds from sale of property, plant and equipment  Payments for purchase of investment securities  Proceeds from sale of investment securities  Proceeds from sale of investment securities  21  403,260  387,203  (284,746)  (284,746)  (284,746)  (303,015)  (284,746)  (498)  (865)  Proceeds from sale of investment securities  21  462	2,071
Cash flows from investing activities:  Payments for property, plant and equipment (303,015) (284,746)  Proceeds from sale of property, plant and equipment 5,483 2,275  Payments for purchase of investment securities (198) (865)  Proceeds from sale of investment securities 21 462	(1,782)
Payments for property, plant and equipment (303,015) (284,746)  Proceeds from sale of property, plant and equipment 5,483 2,275  Payments for purchase of investment securities (198) (865)  Proceeds from sale of investment securities 21 462	(16,057)
Proceeds from sale of property, plant and equipment 5,483 2,275  Payments for purchase of investment securities (198) (865)  Proceeds from sale of investment securities 21 462	
Payments for purchase of investment securities (198) (865)  Proceeds from sale of investment securities 21 462	18,268
Proceeds from sale of investment securities 21 462	(3,208)
	(667)
Other 335 265	440
	(70)
Net cash provided by (used in) investing activities (297,372) (282,607)	14,764
Cash flows from financing activities:	
Proceeds from issuance of long-term debt 70,000 -	(70,000)
Payments for settlement of long-term debt (157,370) (175,600)	(18,230)
Net increase (decrease) in short-term borrowings 2,990 67,462	64,472
Payments for settlement of lease obligations (493)	266
Dividends paid (19,000) (15,000)	3,999
Net cash provided by (used in) financing activities (103,873) (123,365)	(19,491)
Net increase (decrease) in cash and cash equivalents 2,015 (18,769)	(20,784)
Cash and cash equivalents at beginning of year 88,520 90,535	2,015
Cash and cash equivalents at end of year 90,535 71,765	(18,769)

#### 7. CHANGES IN BOARD OF DIRECTORS

Scheduled appointment date: June 17, 2016

(1) Candidates for Members of the Board

Naoki Yamamoto (Senior Executive Manager, Marketing Headquarters)

Takafumi Sakaguchi (Senior Manager of Personnel Department (NTT NEOMEIT

CORPORATION))

(2) Members of the Board scheduled to resign from office

Toshihiko Kumamoto (Senior Executive Vice President, Representative Director; scheduled to take

office at Seibu Electric Industry Co., Ltd.)

Masaharu Higashitamori (Member of the Board; scheduled to take office at NTT FINANCE

CORPORATION)

Shuji Oota (Member of the Board; scheduled to take office at NTT Travel Service Co.,

Ltd.)

(3) Candidates for Executive Officers

1 Candidate scheduled to be re-elected as President

Kazutoshi Murao (President)

2 Candidates scheduled to take office as Senior Executive Vice President, Representative Director

Shinji Oota (Executive Vice President, Representative Director)

Yoshihiro Kuroda (Executive Vice President)

(4) New Executive Positions and Organizational Responsibilities

Scheduled appointment date: June 17, 2016

New Position(s) and Organizational Name Current Position(s) and Organizational

Responsibilities Responsibilities

Senior Executive Vice President, Shinji Oota Executive Vice President, Representative

Representative Director; Director;

Senior Executive Manager, Alliance Senior Executive Manager, Alliance

Business Headquarters; Business Headquarters;

Executive Manager, Business Design
Department, Alliance Business
Design
Department, Alliance Business

Headquarters; Headquarters;

Executive Manager, Hikari Collaboration In charge of Corporate Business

Department, Alliance Business Headquarters;

Headquarters; In charge of Marketing Headquarters

Senior Executive Manager, Marketing

Headquarters;

In charge of Corporate Business

Headquarters;

In charge of Corporate Strategy Planning

Department;

In charge of Accounts and Finance

Department;

In charge of Personnel Department; In charge of General Affairs Department; In charge of Compliance and CSR

Senior Executive Vice President.

Representative Director;

Senior Executive Manager, Plant

Headquarters;

Executive Manager, Network Department,

Plant Headquarters;

In charge of Technology Innovation

Department

Member of the Board;

Senior Executive Manager, Corporate

**Business Headquarters** 

Member of the Board:

Executive Manager, Corporate Strategy

Planning Department;

Executive Manager, Accounts and

Finance Department;

In charge of Information Security

Department

Member of the Board:

**Executive Manager of Service** Management Department, Plant

Headquarters

Member of the Board:

Senior Executive Manager, Kansai

Regional Headquarters;

General Manager, Osaka Branch

Member of the Board;

Executive Manager, Technology

**Innovation Department** 

Member of the Board;

Executive Manager, Personnel

Department

Member of the Board;

General Manager, Kyusyu Division General Manager, Fukuoka Branch

Member of the Board

Member of the Board

General Manager, Tokai Division General Manager, Nagoya Branch Yoshihiro Kuroda **Executive Vice President:** 

Senior Executive Manager, Plant

Headquarters;

Executive Manager, Network Department, Plant Headquarters; In charge of Technology Innovation

Department

Kazunari Furugen Member of the Board;

Senior Executive Manager, Corporate

**Business Headquarters** 

Shozo Ito Member of the Board:

Executive Manager, Corporate Strategy

Planning Department;

Executive Manager, Accounts and

Finance Department;

In charge of Information Security

Department

Yasushi Tohtake Member of the Board:

> Executive Manager of Service Management Department, Plant

Headquarters

Mikihiro Kitamura Member of the Board:

Senior Executive Manager, Kansai

Regional Headquarters;

General Manager, Osaka Branch

Katsuya Uema Member of the Board;

Executive Manager, Technology

Innovation Department

Kou Ikeda Member of the Board;

Executive Manager, Personnel

Department

Ichiro Uehara Member of the Board;

> General Manager, Kyusyu Division General Manager, Fukuoka Branch

Member of the Board Teruyuki Kishimoto

Naoki Yamamoto

Member of the Board Takafumi Sakaguchi

Member of the Board Akira Shimada Member of the Board

Note: Teruyuki Kishimoto, who is a candidate for Member of the Board of the Company, will continue to execute his duties as a President and Representative Member of the Board of NTT FIELDTECHNO CORPORATION.

Takafumi Sakaguchi, who is also a candidate for Member of the Board of the Company, will continue to execute his duties as a President and Representative Member of the Board of NTT NEOMEIT CORPORATION.