

## Expansion of Growth Businesses

- ▶ In FY2015, aim to surpass 100 billion yen in sales of growth businesses in order to increase NTT West Group sales

### Real Estate Business [NTT West Asset Planning]

- ✓ Expand methods for effective utilization of land by relocation based on the Office Grand Design implemented in the Kyoto area, to large cities such as Osaka and Kyoto
- ✓ Further development of effective utilization through broadening Alliance partners and NTT Group collaboration



### Contact Center Business [NTT Marketing Act]

- ✓ Thorough cultivation of public and private projects utilizing our strengths, such as our many years of operating experience with "116 call center"
- ✓ In addition to operation of the Contact Center, broaden our business areas to back office fields, such as personnel, accounting and general affairs



### Environment and Energy Business [NTT Smile Energy]

- ✓ Steadily expand business and become profitable for the first time in the company's four-year history, by combining the visualization of electric power using "Eco Megane" and solar power generation business
- ✓ More than 40,000 "Eco Megane" devices sold, a service that enables visualization of solar power generation. In FY2015, aim to further expand the service and reach total sales of 70,000 devices

