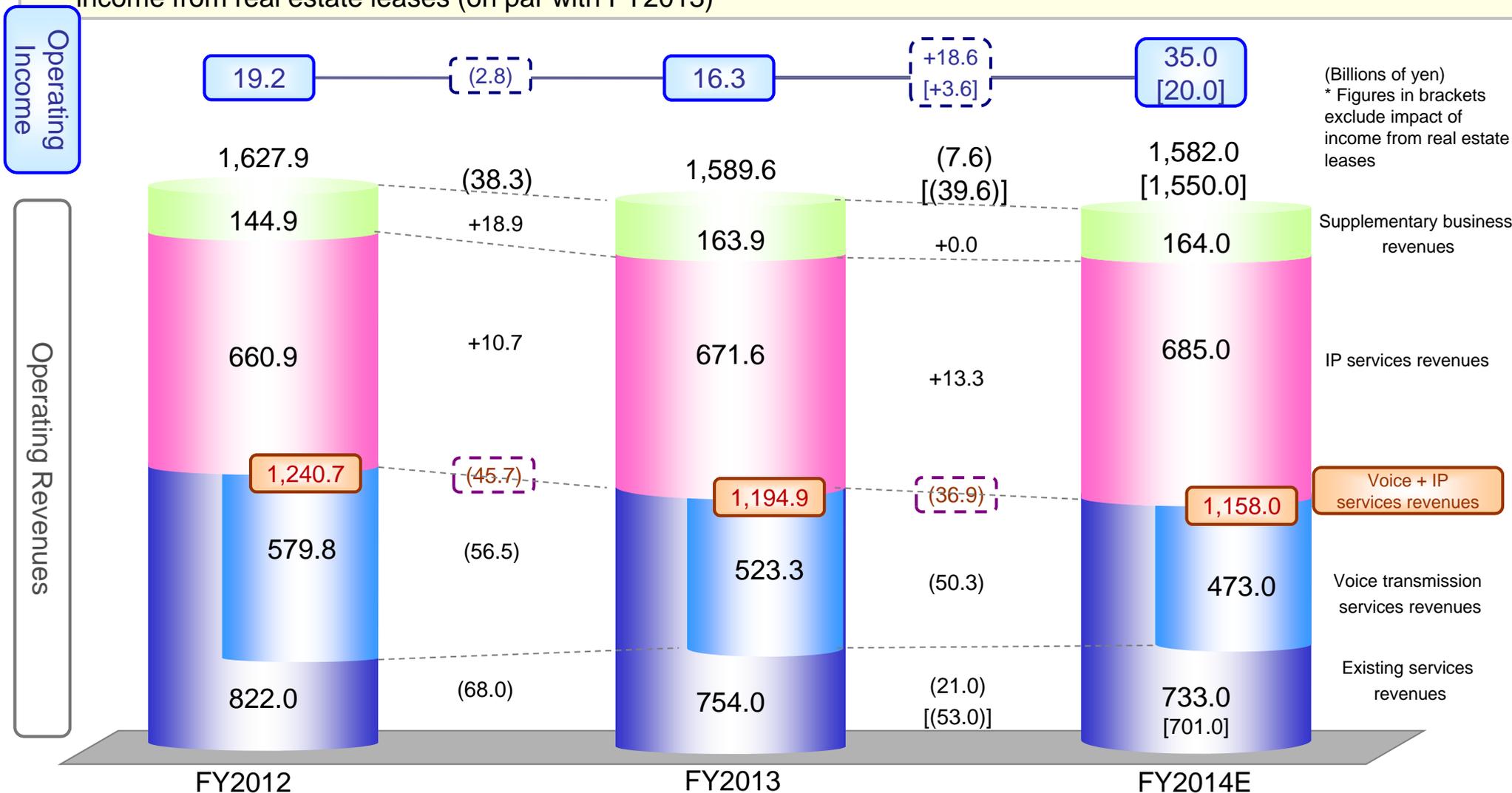


Changes in Operating Revenues and Operating Income

- FY2014: Operating Income target of 35.0 billion yen, including 15.0 billion yen in income from real estate leases
- FY2013: Operating Revenues decreased from the previous fiscal year by 38.3 billion yen, due to, among other factors, a 45.7 billion yen decrease in revenues from Voice + IP services
- FY2014: Expected decrease in Operating Revenues of 7.6 billion yen, or 39.6 billion yen excluding the impact of income from real estate leases (on par with FY2013)



Figures are rounded down to the nearest billion.