

# Changes in Operating Revenues and Operating Income

- FY2012: Operating Revenues decreased from the previous fiscal year by 48.3 billion yen, due to, among other factors, a decrease in Voice + IP services revenues of 35.5 billion yen.
- FY2013: While Operating Revenues are predicted to decrease by 35.9 billion yen, NTT West aims to increase Operating Income to 20.0 billion yen through cost reductions.

