

FY2012 4Q Financial Results Summary

(Billions of yen)

	FY2011	FY 2012	Increase (Decrease)	FY 2013 Forecast	Increase (Decrease)
Operating Revenues	1,676.3	1,627.9 (-4.0)*	(48.3)	1,592.0 (-3.0)*	(35.9)
Operating Expenses	1,639.3	1,608.7 (-5.2)	(30.5)	1,572.0 (-3.0)	(36.7)
Operating Income	37.0	19.2 (1.2)	(17.8)	20.0 (0)	+0.7
Recurring Profit	42.3	28.3 (2.3)	(13.9)	28.0 (0)	(0.3)
Net Profit	20.4	20.9 (-2.0)	+0.4	23.0 (-)	+2.0
Capital Investment	363.8	358.4 (-1.5)	(5.3)	340.0 (0)	(18.4)
FLET'S Hikari Net Increase (ten thousand)	66	34 (-6)	(32)	50 (0)	+16

Notes: The figures in parenthesis represent the increase (decrease) from the forecasts announced on March 1, 2013

Figures are rounded down to the nearest billion. 1
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