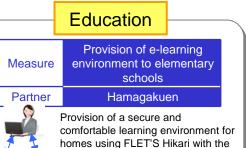
New Business Development Through Alliances

> NTT West is developing new businesses through alliances with various partners and NTT Group companies

Omron





Provision of environmental solutions Measure by making power consumption visible



Partners

Provision of environmental solutions utilizing an "energy consumption visualization system" using an Omron terminal.

IT asset management

Service Optimal GreenBox **OPTIM** Partner Provision of service that easily achieves the following, simply by connecting to a household network: Network security; • Energy conservation (make electric consumption visible); and

• IT asset management.

Video Distribution

learning service.

Mediatope (NTT Smart Connect) Service Partner ooyala

Hamagakuen's video distribution



Online video platform service that provides all necessary functions when companies make their video available

NTT West Group



Partner companies

Non-PC Network Connection

Browser BOX Service Partner Overseas joint ventures



Installation of special-purpose applications on a terminal (remote control operation only) that is connected to the TV and can be used for simple Internet access for optimal display of YouTube, Google Maps, etc. on TV.

Games

Wii/Nintendo DSi Service and FLET'S

Partner

New collaboration for the Nintendo-3DS, in addition to the current Wii and Nintendo DSi Internet connection collaboration.

Nintendo

IP Radio

radiko.jp

Service

IP Simulcast Radio Partner Association radiko.ip High-quality, real-time distribution of radio over the Internet. May be listened to on smartphones.

SaaS

Software on FLET'S: bundled payment with Service FLET'S

Partner Service distributors

Synergy! 271 **de** 211 76-1"1 ソフト

フレツツ

SaaS/package software provided by a cloud and available for use as needed on a monthly fee basis.

Disaster Response

Service **Emergency Earthquake Notice**



Provision of high-precision warnings concerning the time it takes until an earthquake strikes using receiver terminal location information.

NTT Communications