

Growth strategies for revenue increase

- Cultivate new businesses by building application platforms
 - Expansion of FLET'S Hikari Next (next-generation network)
 - V6 Premium Forum, Next-Generation Services Joint-Development Forum (NTT)
- Expand home businesses
 - Establishment of NTT WEST-HOMETECHNO (April 1, 2008) and commencement of operations (scheduled July 2008)
- Develop businesses using existing resources and expertise
 - Development of MI businesses (including, data centers), and call center businesses
- Increase sales in the corporate market for small and midsize companies
 - Improvement and strengthening of sales structure for offices, implementation of new sales methods