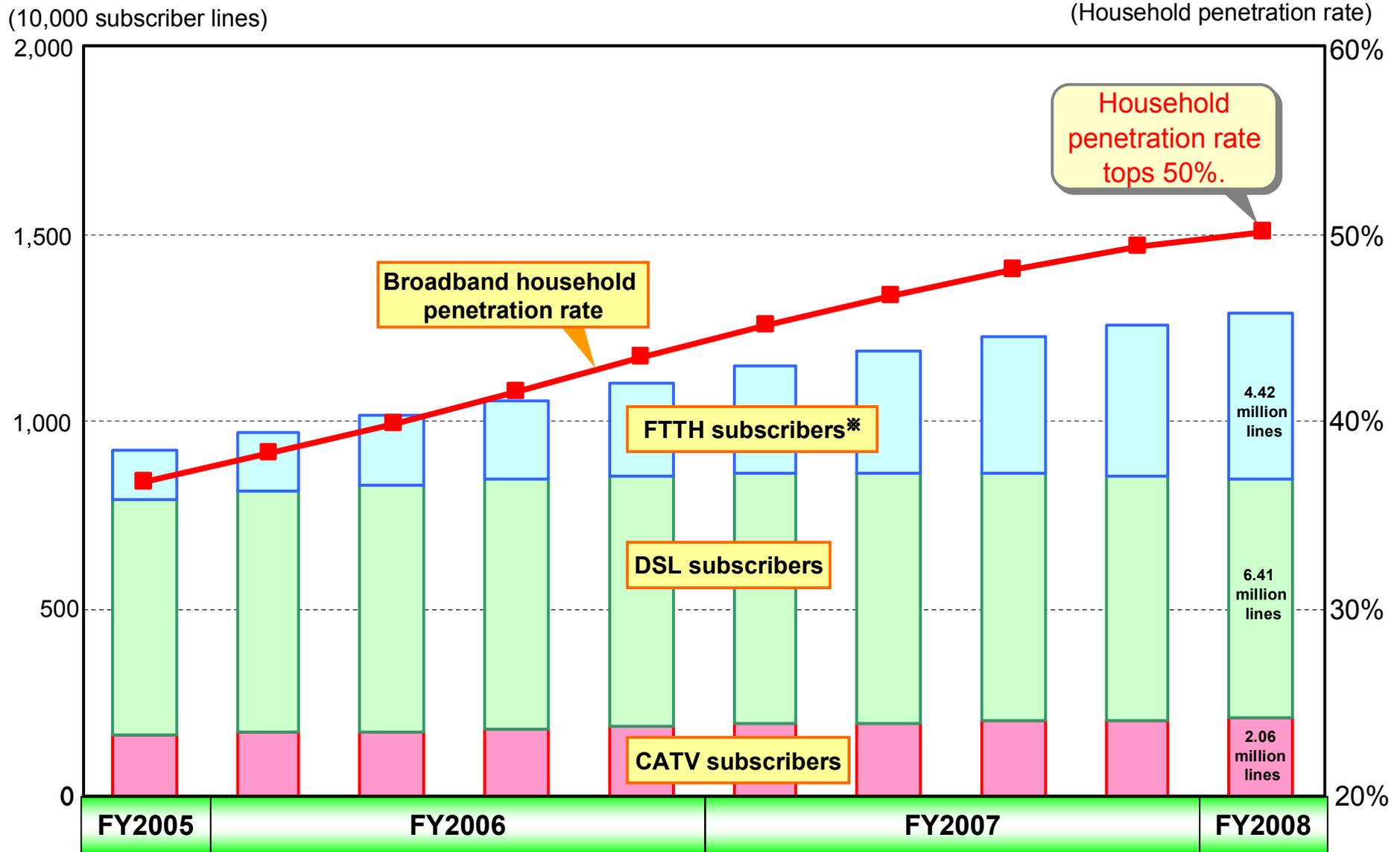


Expanding Broadband Service Market in Western Japan



※ FTTH subscribers contains FWA subscribers.

* "FY" in this material represents one fiscal year which is the 12-month period beginning on April 1 of the year prior to the year indicated and ending on March 31 of the year indicated.