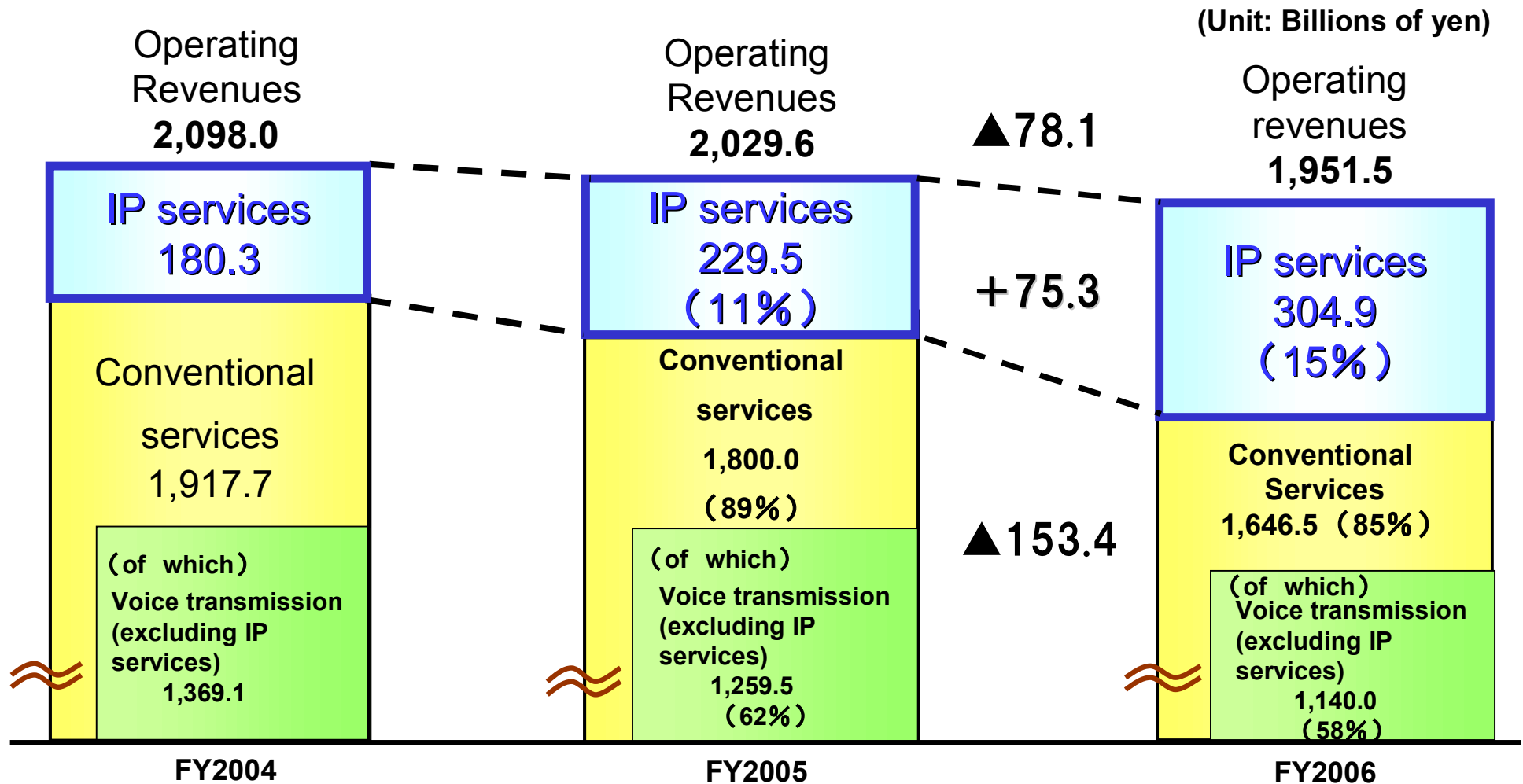


# Change in Earnings Structure

Revenues from IP services exceeded 300.0 billion yen (15% of operating revenues).



※ The percentage figure represents the percentage relative to operating revenues.