

(Number of subscriptions)

Number of New Lines: **1,250,000**

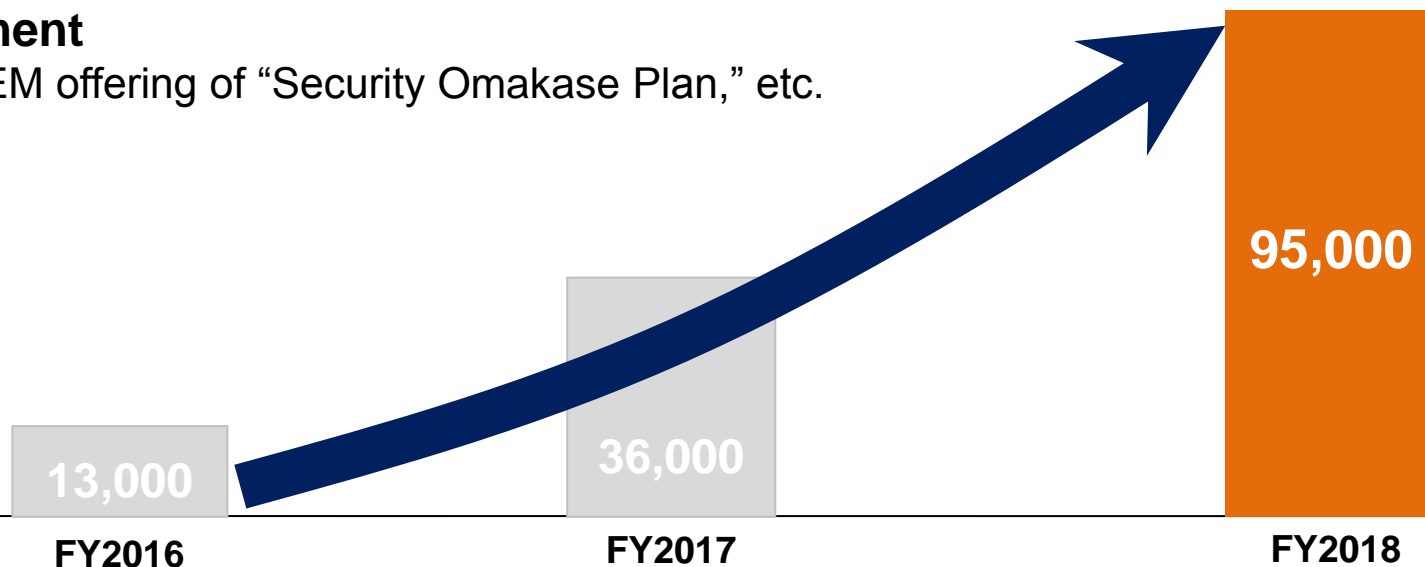
Further increase of new sales through collaborations with business operators

(Included above) New Hikari Collaboration Model Lines: **950,000**

## Increase of Hikari Collaboration providers in other industries

- **Further expansion to high-demand industries**  
Example: Sier, real estate industry, etc.
- **Creation of usage scenarios for new market development**  
Example: OEM offering of “Security Omakase Plan,” etc.

**Increased  
Numbers of New  
Lines Opened**



(Trends in New Lines for Hikari Collaboration Providers in Different Industries)