

Business development of key solutions

Finance

Local Government
Clouds

Disaster
Preventions

Medical

Education (university,
primary and secondary)

Region NW

- Strengthen sales force for large metropolitan areas and large-scale users (resource concentration)
- Continue to maintain sales force for key prefecture-area users
- Increase sales of high-margin “security resources” and “support services” to small and medium-sized enterprises

Businesses that contribute to the resolution of social problems

- Business development of commercialized models LPWA Fukuoka Model Road Surface Diagnosis
- Field testing for conversion to services

Smart Metering for Gas and Water

River Level Monitoring

Promotion of Tourism

Nursing Care

Protection

Medical Alliances

- Expansion of partnerships