
**Financial Results for
the Fiscal Year Ended March 31, 2011
(12th Term)**

May 13, 2011

Nippon Telegraph and Telephone West Corporation
("NTT West")

The forward-looking statements and projected figures concerning the future performance of NTT West, its parent company (NTT) and their respective subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT West in light of information currently available to it regarding NTT West, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT West, NTT and their respective subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

Accounting policies used to determine the figures in this presentation are consistent with those used to prepare financial statements in accordance with accounting principles generally accepted in Japan.

*"FY" in this material indicates the fiscal year ending March 31 of the succeeding year.

**"3Q" in this material represents the 3-months period beginning on October 1 and ending on December 31.

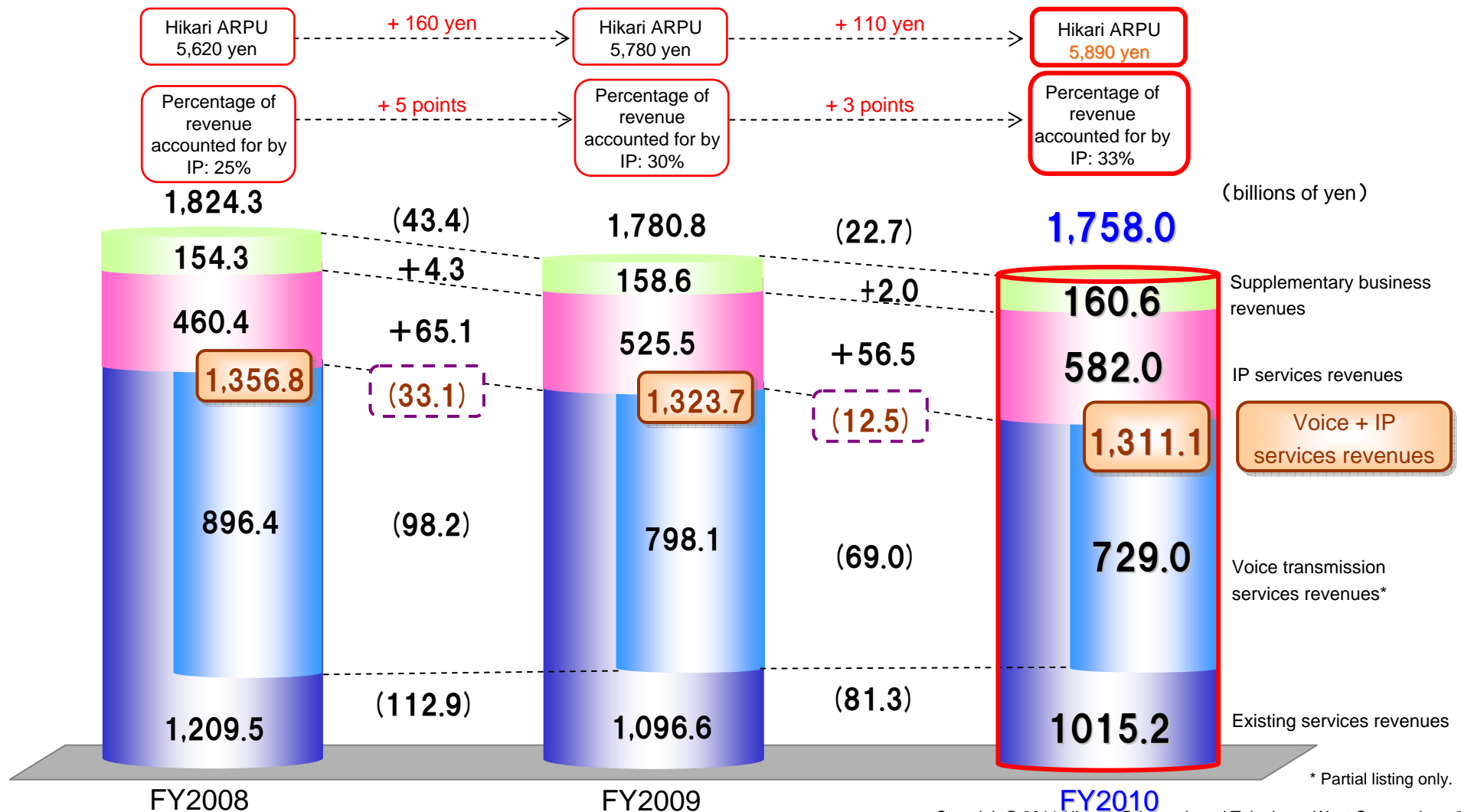
FY2010 4Q Financial Results Summary

(Billions of yen)

	FY 2010	FY2009	Increase (Decrease)	% Change	FY2010 Forecast	Increase (Decrease)
Operating Revenues	1,758.0	1,780.8	(22.7)	(1.3)%	1,756.0	2.0
Operating Expenses	1,708.4	1,762.3	(53.9)	(3.1)%	1,716.0	(7.5)
Operating Income	49.6	18.4	31.1	168.7%	40.0	9.6
Recurring Profit	63.0	30.3	32.7	107.9%	52.0	11.0
Net Profit	49.0	24.8	24.2	97.6%	40.0	9.0
Capital Investment	373.1	391.1	(18.0)	(4.6)%	380.0	(6.8)

Changes in Operating Revenues

- The decrease in voice + IP services revenues was significantly reduced from the decrease in the previous year
- IP services revenues grew to account for 1/3 of operating revenues

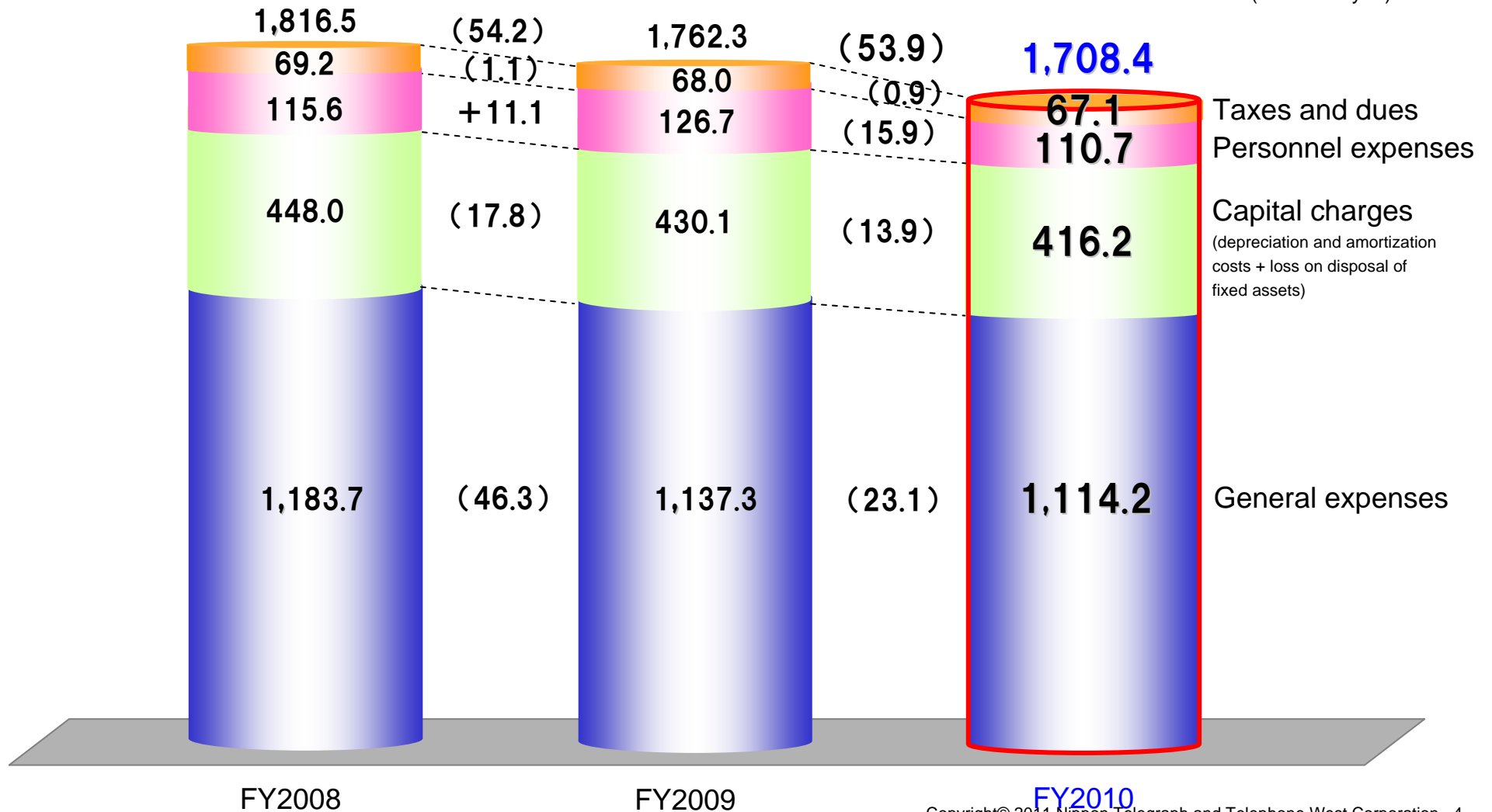


* Partial listing only.

Changes in Operating Expenses

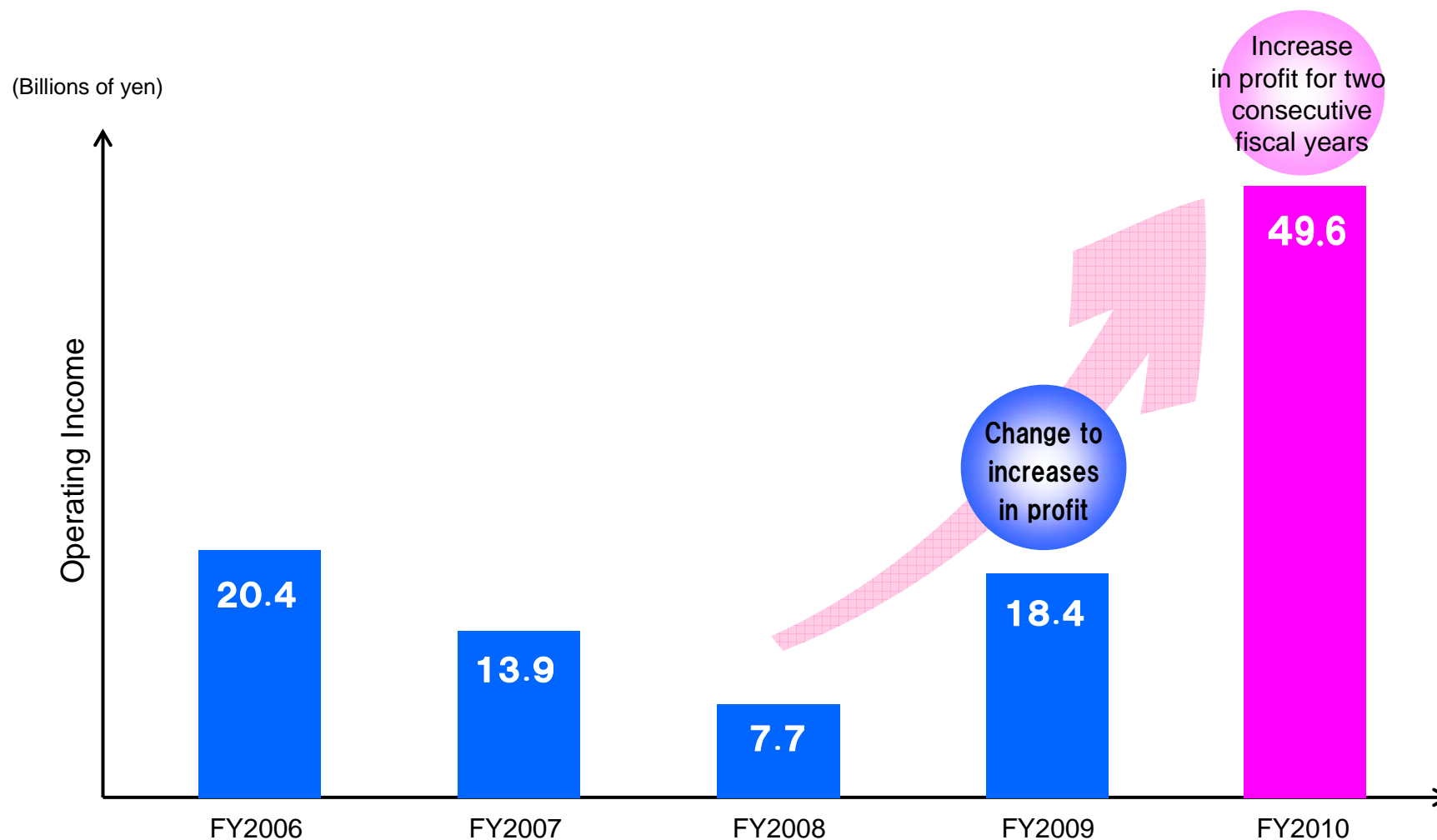
- Operating expenses decreased by 53.9 billion yen from the previous fiscal year due to thorough cost controls emphasizing streamlining operations, internal production and use of existing equipment.

(Billions of yen)



Changes in Operating Income

- Changed to an increase in profit for the first time in six fiscal years in FY2009.
- Operating income reached 49.6 billion yen in FY2010 (an increase of 31.1 billion yen from the previous fiscal year), an increase in profit for two consecutive fiscal years.



FY2011 Forecast

(Billions of yen)

Item	FY2011 Forecast	FY2010	Increase (Decrease)	[Reference] FY2011 Business Plan	Increase (Decrease)
Operating Revenues	1,704.0	1,758.0	(54.0)	1,701.0	3.0
IP Services Revenues	641.0	582.0	58.9	641.0	0.0
Existing Services Revenues	921.0	1,015.2	(94.2)	918.0	3.0
Voice Transmission Services Revenues*	652.0	729.0	(77.0)	652.0	0.0
Supplementary Businesses Revenues	142.0	160.6	(18.6)	142.0	0.0
Operating Expenses	1,649.0	1,708.4	(59.4)	1,656.0	(7.0)
Personnel Expenses	109.0	110.7	(1.7)	106.0	3.0
General Expenses	1,066.0	1,114.2	(48.2)	1,072.0	(6.0)
Capital Charges	407.0	416.2	(9.2)	410.0	(3.0)
Taxes and Dues	67.0	67.1	(0.1)	68.0	(1.0)
Operating Income	55.0	49.6	5.3	45.0	10.0
Recurring Profit	65.0	63.0	1.9	55.0	10.0
Net Profit	49.0	49.0	0.0	—	—

* Partial listing only.

FY2011 Initiatives

Promoting growth-strategy businesses



"ie deji"

(Complete digitalization of home)

- Networked home digital equipment
- Promotion of Wi-Fi use at home and outside the home
- Expansion of Hikari LINK/support services

Cloud business



- Full-scale entry into cloud business
- Provision of cloud menus that leverage NTT West's strengths
- Enhancement of B2B and B2B2C menus

Contact center business



- Contact center structure
- Contact center operation

Mobile content



- Domestic comic business
- Overseas comic business

Environment•energy

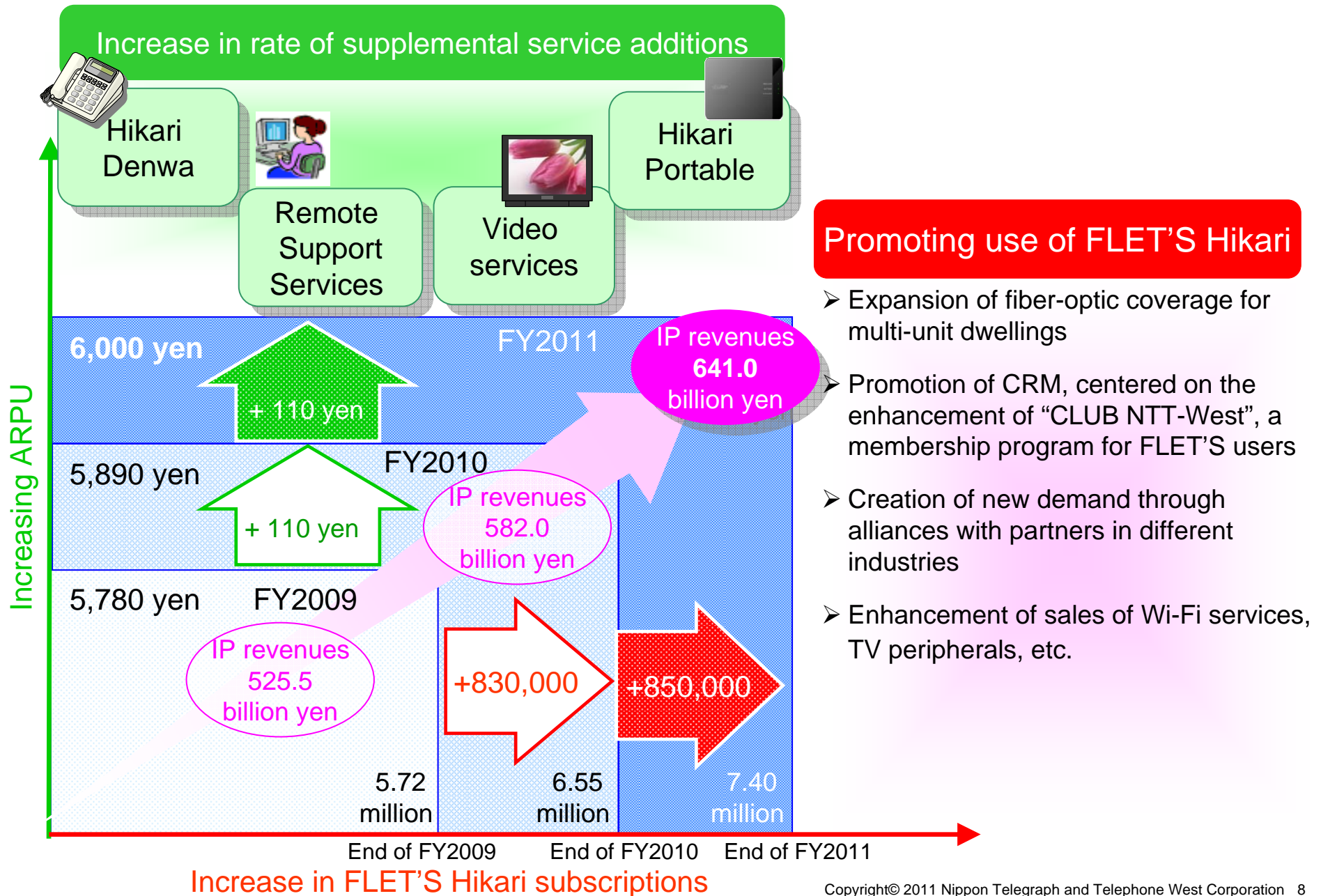


- Provision of environmental solutions
- Initiatives for a smart grid

Expanding use of FLET'S Hikari and increasing ARPU

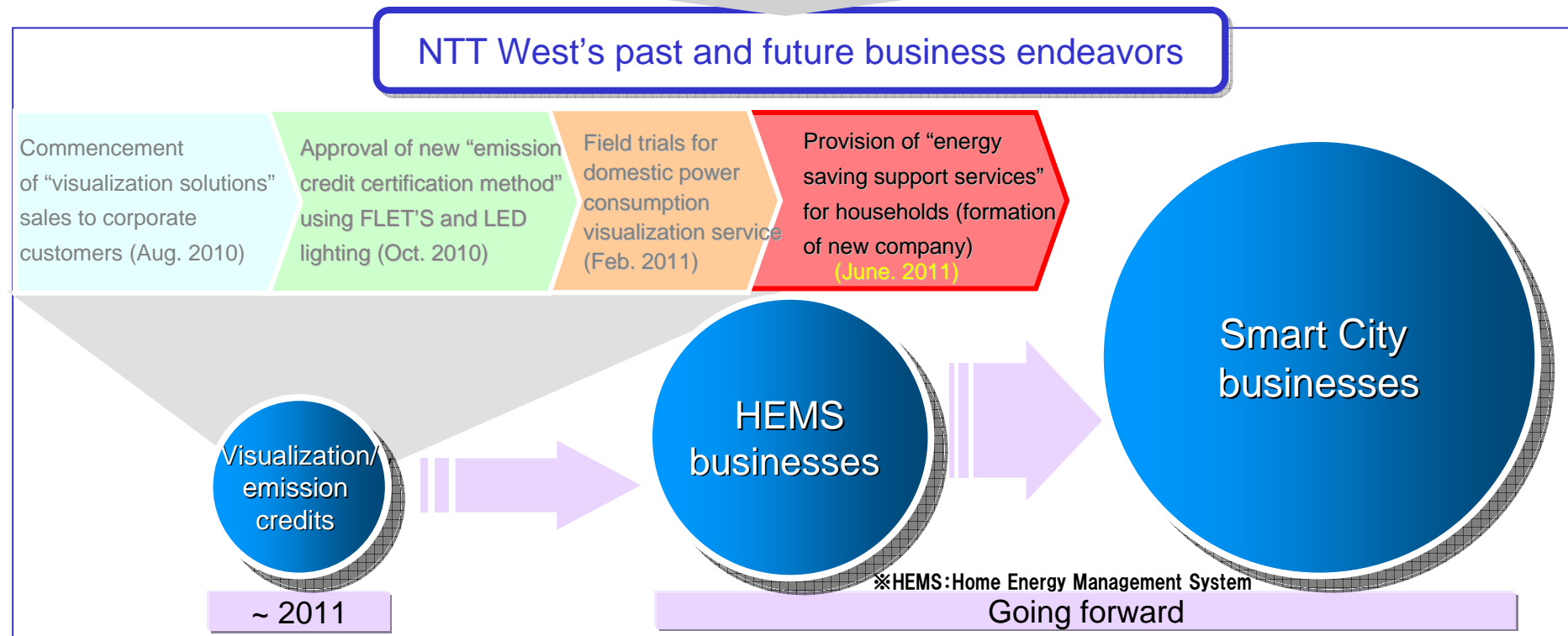
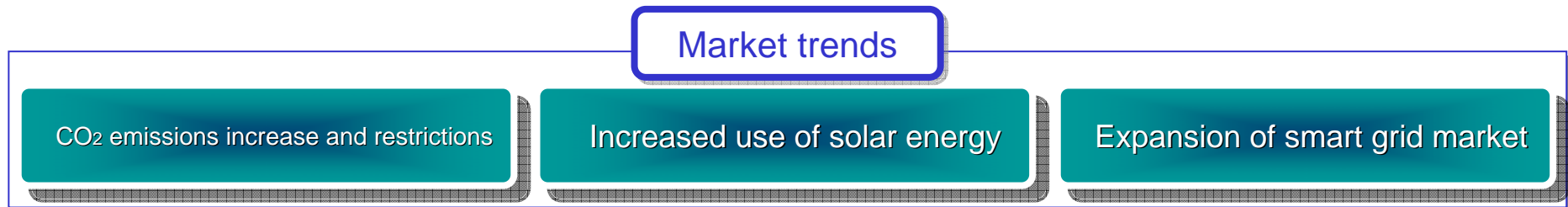
Our social mission to protect communication services

Expanding Use of FLET'S Hikari and Increasing ARPU



NTT West's Initiatives in Environmental and Energy Businesses

- With growing public awareness of environmental issues, NTT West has taken initiatives in environmental and energy businesses, including the visualization of electricity consumption and emissions trading.
- NTT West will form a new company that will provide energy saving support services for households, and will expand into the fields of home energy management system (HEMS) and Smart City businesses.



Energy Saving Support Services for Households

- To provide household services in the environmental and energy fields, a joint venture “NTT Smile Energy” will be formed on June 1, 2011 with OMRON, with which NTT West has been collaborating.
- NTT Smile Energy will provide various services that visualize electricity consumption and power generation by solar panels at general households, thus supporting home energy saving and CO₂ reduction efforts.

Establishment of a joint venture



- Safe, secure and reliable network technology and know-how
- Promotion of “*ie deji*” and smart life

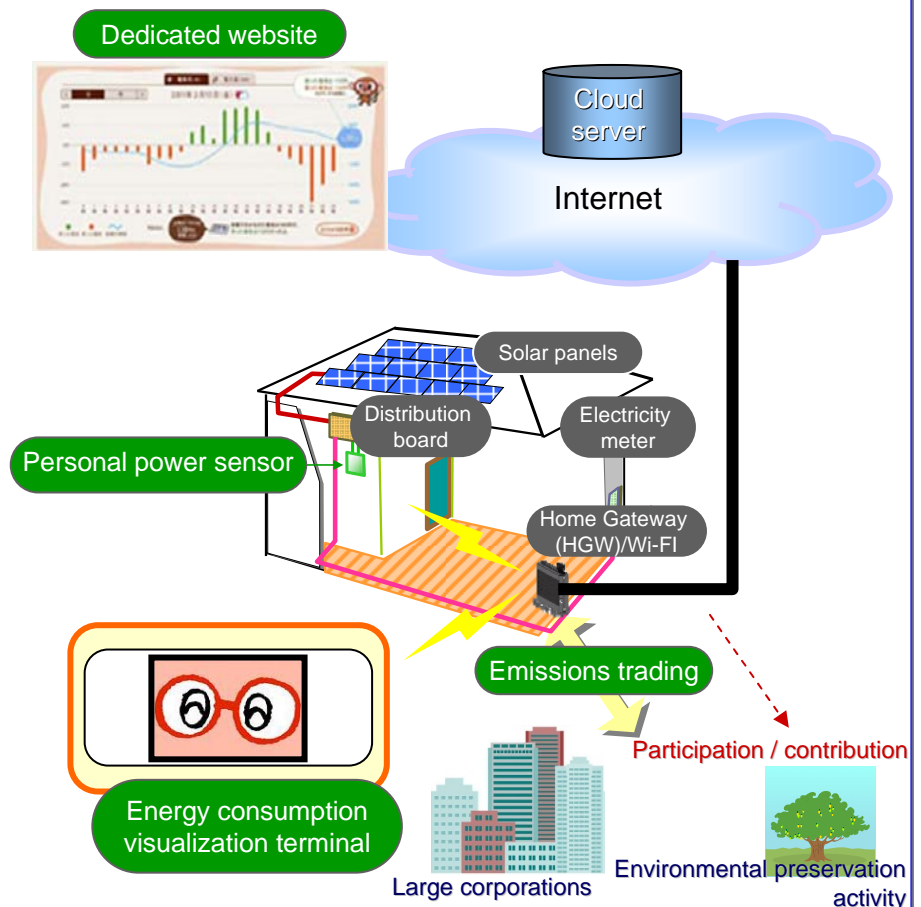


- Advanced sensing and control technology and know-how
- Promotion of Green Automation

Combination of the strengths of both companies (communication and control) will lead to the development of a new environmental and energy business

- ◆ Corporate name: NTT Smile Energy K.K.
- ◆ Business description: Provision of energy saving support services for households
- ◆ Date of establishment: June 2011
- ◆ Capitalization: 450 million yen
- ◆ Ownership: NTT West: 66%; OMRON: 34%
- ◆ Head office: Osaka, Osaka Prefecture

Envisioned services



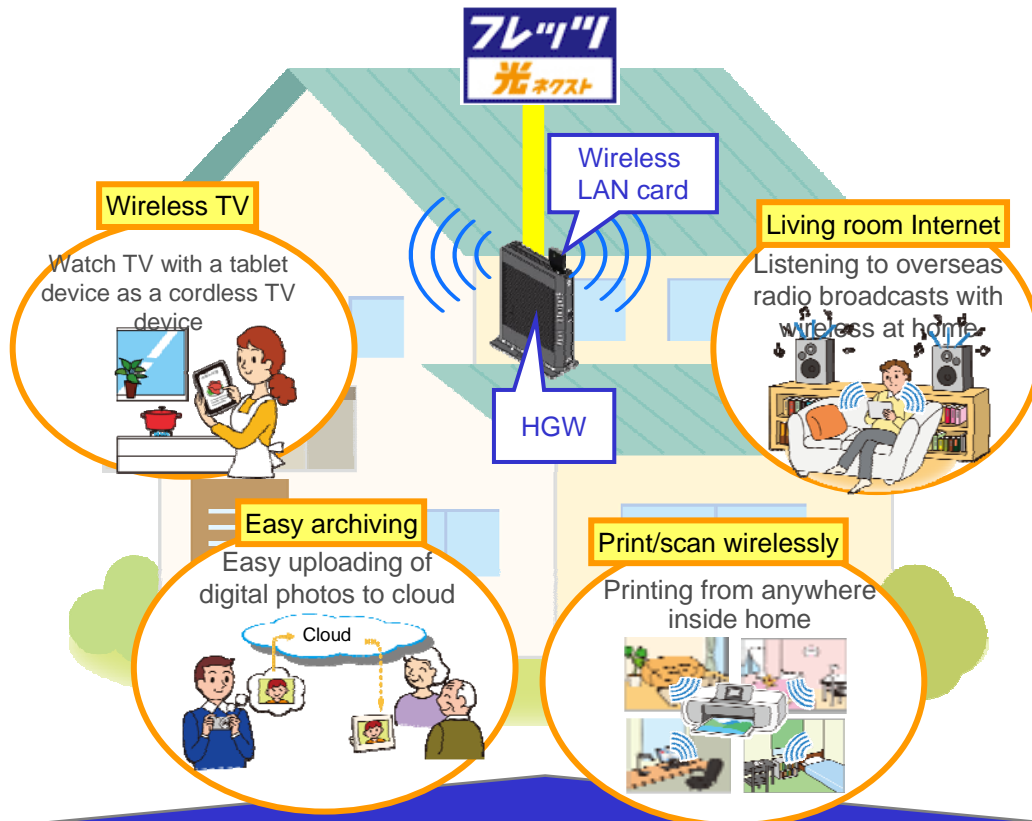
Promotion of Hikari Wi-Fi

➤ With the concept “We use Hikari at home,” offer an environment enabling FLET’S Hikari users to use Wi-Fi devices both inside and outside their homes.

Promotion of “*ie deji*” business
“We use Hikari at home”

Increase Wi-Fi use scenarios
“We use wireless* outside the home”

*Public wireless LAN, 3G



◆ Enhancement of Wi-Fi goods
• Price cuts for wireless LAN options

◆ Bolster marketing
• Proposal of defaults for Wi-Fi goods

◆ Enhancement of support
• Set up wireless LAN devices, security consulting, etc.

◆ Diversification of services available outside the home
• Provision of Hikari Portable

Promotion of Wi-Fi use at home

Expansion to outside the home

Biz Hikari Cloud: BCP Countermeasures Menu

- The BCP countermeasures menu currently offers data center, virtual desktop and other services, with the aspects of “(1) disaster countermeasures for servers/storage”, “(2) disaster countermeasures for office environments”, and “(3) disaster countermeasures for employees and residents”.
- A menu for housing and backup services utilizing “distributed networked data centers” is scheduled for launch, starting from May 17.

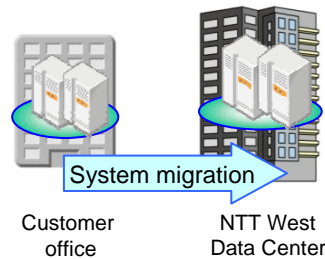
Impact of severe disasters

- (1) Disaster countermeasures for servers/storage
Customer system is damaged, causing suspension of operations and data loss.



BCP countermeasure services and solutions

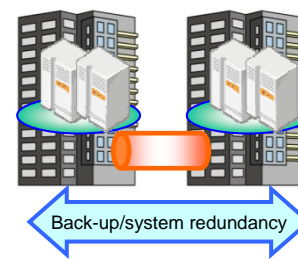
Protection of customer systems with secure data centers



Biz Hikari Cloud Platform

Housing

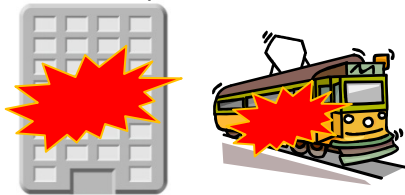
Back-up using distributed networked data centers



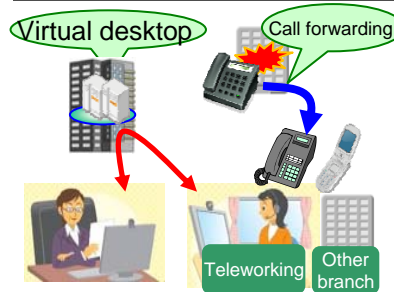
New!

Biz Hikari Cloud
<BCP Countermeasures>
(Multi-location housing)
(Hosting remote system back-up)
(Hosting remote data back-up)

- (2) Disaster countermeasures for office environments
Customer office or transportation system is damaged, making it difficult to commute or take business trips.



Support for building teleworking structure



<System provision /Installation support >

Biz Hikari Cloud Work Style

Biz Hikari Cloud Smart Support

<Call forwarding>

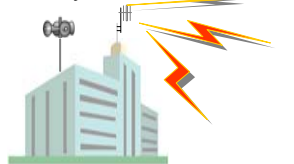
Hikari Denwa Voice Warp

Inter-office communication support

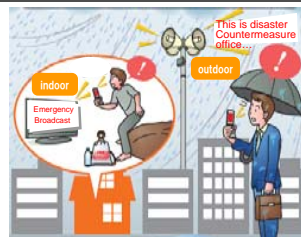


Video conferencing solutions

- (3) Disaster countermeasures for employees and residents
Information is provided to residents and employee safety is confirmed.



Support for communication of information in case of emergency



Evacuation instruction transmission solutions

Safety confirmation and broadcast solutions

Emergency earthquake alert solutions

Support for disaster prevention planning and countermeasures by local governments



Comprehensive disaster prevention solutions

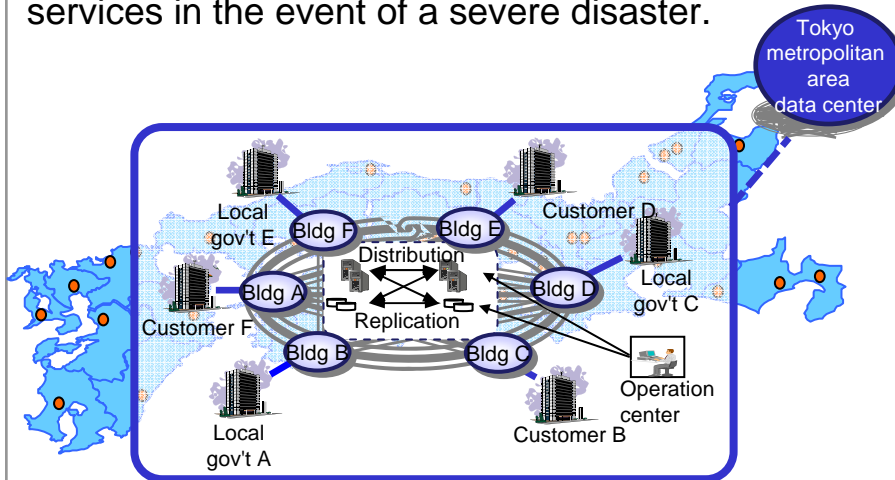
Disaster prevention GIS solutions

Biz Hikari Cloud: Provision of Distributed Networked Data Centers

➤ Data centers distributed across various prefectures in western Japan will be connected by a wide-area network to build a distributed networked data center network that will be utilized in the provision of Biz Hikari Cloud's (1) multi-location housing services and (2)(3) hosting remote back-up services, which are scheduled to launch from May 17.

Envisioned services

Data centers in various prefectures in western Japan are connected by a wide-area network to provide system redundancy and data back-up services in the event of a severe disaster.



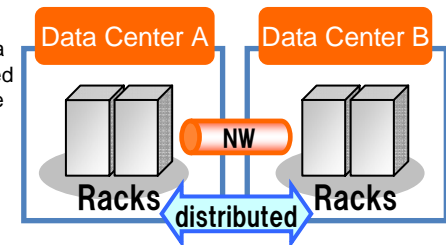
• Service coverage area: Osaka and Tokyo, with planned sequential expansion from there

Lineup

Multi-location housing

A housing service in which multiple data centers in remote locations are connected by a network and customer systems are distributed across multiple locations.

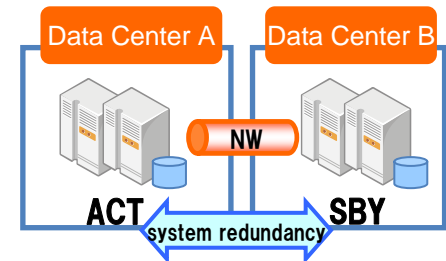
Start of Service
Planned for FY2011 3Q



Remote system back-up

A system redundancy service in which customer servers/storage devices are built with the same configuration in multiple data centers in remote locations.

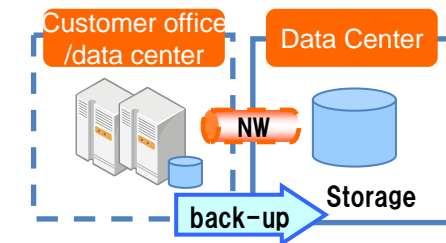
Start of Service
Planned for FY2011 3Q



Remote data back-up

A storage service in which data is backed up from the customer offices (or data centers) to a data center in a remote location

Start of Service
May 17



NTT West's Disaster Measures

Flooding

Measures against Amami-oshima flooding

(Occurred: October 20, 2010)



- Set up temporary public telephones (44 units) that use portable satellite devices and leased satellite mobile phones (28 handsets)
- Set up portable switchboxes (RT-BOX)
- Arranged for prompt dispatch of restoration workers in collaboration with the Ground Self-Defense Force

Snow Disaster

Measures against San-in Region snow disaster

(Occurred: December 31, 2010)



- Carried out restoration support from outside the Chugoku region
- Participated in liaison conferences for prompt restoration (in collaboration with prefecture governments, The Chugoku Electric Power Co., Inc. and others)

Volcano Eruption

Measures following Kirishima Shin-Moedake eruption

(Occurred: January 27, 2011)



- Installed and prepared for installation of temporary public telephones (18 units) in the wake of evacuation order
- Preparations for possible lava flow, mudflow, etc.
- Ash removal

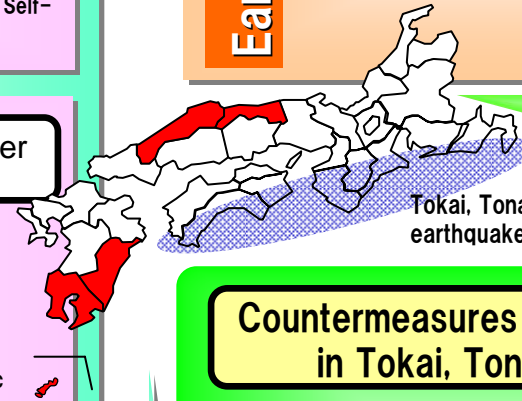
Earthquake relief

Great East Japan Earthquake recovery efforts

(Occurred: March 11, 2011)

- Assistance in securing power for communication facilities for affected areas
- Dispatch of portable satellite equipment and installation of temporary public telephones
- Restoration of communication cables for customer circuits
- Provision of company residences to the affected residents

Total no. of support personnel
approx. 2,000



Tokai, Tonankai and Nankai regions, where earthquakes are expected

Countermeasures against earthquakes expected in Tokai, Tonankai and Nankai regions

Countermeasures were strengthened in light of experience gained in responding to past typhoons, earthquakes, flooding, snow disaster and other disasters, and the Great East Japan Earthquake.

- Disaster restoration through greater collaboration among NTT Group
- Implementing disaster countermeasures and securing emergency communications through close collaboration with local governments
- Disaster countermeasures for IP network services