

# Realizing the NTT West Group Mid-Range Vision ①

## Bringing satisfaction to our customers

Solving customers' problems, helping customers to create new value

To achieve our goal of providing optical fiber access service to 15 million customers by 2010, we aim for net growth of 800,000 FLET'S Hikari and 600,000 Hikari Denwa subscribers by Mar. 2006.

- (1) A diverse menu of Hikari (optical fiber) access circuits
  - Making use of the advanced **IP-v6** technology, **FLET'S Hikari Premium\*** and **Hikari Denwa (IP phone)** are provided as a set.
    - ⇒ Available in most of B-FLET'S service area by the end of Dec. 2005  
(Coverage: 2.2 million users)
  - For corporate needs, **1 Gigabit** FLET'S Hikari Premium (by Sept. 2006)
- (2) Service enhancements to promote development of a ubiquitous network society (**FLET'S Spot**)
  - Start of mutual roaming service between NTT West and East.
    - **Available nationwide**
  - Shared use of wireless LAN facilities by NTT Group.
  - Increase in access points → to approx. 5,000 by the end of Mar. 2006
- (3) Active promotion of content distribution services
  - **On-demand TV** and other video distribution services offered in cooperation with content providers.